

**BOARD OF DIRECTORS**

*Steve Pittson, DC, President*  
*Daniel Robinson, Vice-President*  
*Becky Campo, Secretary*  
*Anne Stokman, RN, Treasurer*  
*Vacant, Member*

*PO Box 187, Patterson, CA 95363*  
*Phone (209) 892-8781 Fax (209) 892-3755*

**AGENDA**  
**July 29, 2019**  
**6:30 pm**

**Del Puerto Health Center Conference Room**

1700 Keystone Pacific Parkway, Unit B,  
Patterson, CA

The Del Puerto Health Care District welcomes you to this meeting, which is regularly held the last Monday of each month, and your interest is encouraged and appreciated.

**PUBLIC COMMENT PERIOD:** Matters under the jurisdiction of the Board, and not on the posted agenda, may be addressed by the general public at the beginning of the regular agenda. If you wish to speak on an item on the agenda, you are welcome to do so during consideration of the agenda item itself. If you wish to speak on a matter that does not appear on the agenda, you may do so during the Public Comment period, however California law prohibits the Board from taking action on any matter which is not on the posted agenda unless it is determined to be an emergency by the Board of Directors. Persons speaking during the Public Comment will be limited to five minutes or, depending on the number of persons wishing to speak, it may be reduced to allow all members of the public the opportunity to address the Board. Public comments must be addressed to the board as a whole through the President. Comments to individuals or staff are not permitted.

**CONSENT CALENDAR:** These matters include routine financial and administrative actions and are identified with an asterisk (\*). All items on the consent calendar will be voted on as a single action at the beginning of the meeting under the section titled "Consent Calendar" without discussion. If you wish to discuss an item on the Consent Calendar, please notify the Clerk of the Board prior to the beginning of the meeting or you may speak about the item during Public Comment Period.

**REGULAR CALENDAR:** These items will be individually discussed and include all items not on the consent calendar, all public hearings and correspondence.

**CLOSED SESSION:** Is the portion of the meeting conducted in private without the attendance of the public or press to discuss certain confidential matters specifically permitted by the Brown Act. The public will be provided an opportunity to comment on any matter to be considered in closed session prior to the Board adjourning into closed session.

**ANY MEMBER OF THE AUDIENCE DESIRING TO ADDRESS THE BOARD ON A MATTER ON THE AGENDA:** Please raise your hand or step to the podium at the time the item is announced by the Board President. In order that interested parties have an opportunity to speak, any person addressing the Board will be limited to a maximum of 5 minutes unless the President of the Board grants a longer period of time.

**BOARD AGENDAS AND MINUTES:** Board agendas and minutes are typically posted on the Internet on Friday afternoons preceding a Monday meeting at the following website: <https://dphealth.specialdistrict.org/board-meeting-agendas>.

Materials related to an item on this Agenda submitted to the Board after distribution of the agenda packet are available for public inspection in the District office at 875 E Street, Patterson, CA during normal business hours. Such documents are also available online, subject to staff's ability to post the documents before the meeting, at the following website <https://dphealth.specialdistrict.org/board-meeting-agendas>.

**NOTICE REGARDING NON-ENGLISH SPEAKERS:** Board of Director meetings are conducted in English and translation to other languages is not provided. Please make arrangements for an interpreter if necessary.

**REASONABLE ACCOMMODATIONS:** In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the Clerk of the Board at (209) 892-8781. Notification 72 hours prior to the meeting will enable the District to make reasonable arrangements to ensure accessibility to this meeting.

Cell phones must be silenced or set in a mode that will not disturb District business during the meeting.

# Del Puerto Health Care District Board of Directors Meeting

July 29, 2019

**AGENDA**

Page 2 of 3

1. **Call to Order**
2. **Pledge of Allegiance**
3. **Board of Directors Roll Call**
4. **Reading of the Mission Statement**  
*“The District’s primary mission is to provide the highest quality health care services through Patterson District Ambulance and Del Puerto Health Center, while continuing to expand health care availability to the citizens of the Del Puerto Health Care District.”*
5. **Public Comment Period** *[Members of the public may address the Board on any issues on the Consent Calendar and items not listed on the agenda that are within the purview of the District. Comments on matters that are list on the agenda may be made at the time the Board is considering each item. Each speaker is allowed a maximum of five minutes. Board members may not comment or acting on items not on the agenda.]*
6. **Declarations of Conflict** *[Board members disclose any conflicts of interest with agenda items]*
7. **Approval of Agenda** **Action**  
*[\*Directors may request any consent calendar item be moved to regular calendar or change the order of the agenda items.]*
8. **Consent Calendar\*** *[Routine committee reports, minutes, and non-controversial items]* **Action**
  - A. \* Approve Board Minutes for Meeting for June 24, 2019
  - B. \* Donation of medical equipment
9. **Regular Calendar**
  - A. \* Any Consent calendar items moved to regular calendar *Possible Action*
  - B. Interview and Appoint Applicant to Vacant Board Seat **Action**
  - C. Review and Approve FY 2019-2020 Budget **Action**
  - D. Review and Approve 2019 Ambulance Purchase **Action**
10. **Reports**
  - A. Employee Anniversaries & New Hires

<u>Ambulance:</u>	<u>July</u>	<u>Years</u>
	Brian Hannameyer	4
	Eddie Thompson	16
	Aaron Drymon	New
	Ricardo “Ricky” Guaydacan	New
	Lisa Hunsinger	New
	Kevin Hurd	New
	Bryan Santos	New
  - B. District Wide Community Assessment – Director Stokman
  - C. West Side Health Care Task Force – *vacant*
  - D. Ambulance – Director, Paul Willette
  - E. Health Center – Manager, Suzie Talamantes
  - F. Administration – Administrative Director/CEO, Karin Hennings

# Del Puerto Health Care District Board of Directors Meeting

July 29, 2019

AGENDA

Page 3 of 3

11. **Upcoming Regular Board and Standing Committee Meeting Dates**

Finance – Wednesday, August, 21

Board – Monday, August 26

Finance – Wednesday, September 25

Board – Monday, September, 30

Finance – Wednesday, October 23

Board – Monday, October, 28

12. **Closed Session** *[Board of Directors may recess to closed session for discussion of certain matters as legally permitted. Any action taken shall be reported in open session.]*

A. Gov't Code section 54957.6

Conference with Labor Negotiator

Employee Organization: USW TEMSA Local 12911

Negotiators:

David Ritchie, JD, Karin Hennings

Paul Willette

13. **Reconvene to Open Session – Report of Closed Session**

14. **Adjourn**



## BOARD OF DIRECTORS MEETING

June 24, 2019 @ 6:30 pm

Del Puerto Health Center Conference Room,  
1700 Keystone Pacific Parkway, Unit B, Patterson

### Board of Directors Minutes

1. **Call to order** @ 6:31 pm by President Steve Pittson

2. **Pledge of Allegiance**

3. **Board of Directors Roll Call**

**Directors Present:** Director, Steve Pittson; Director, Dan Robinson; Director, Anne Stokman  
Director, Becky Campo

**Directors Absent:** None

**Staff Present:** Administrative Director/CEO, Karin Hennings; Ambulance Director, Paul Willette

Health Center Manager, Suzie Talamantes;

Maria Reyes, Financial Accounting Manager; Clerk of the Board, Cheryle Pickle

**District Legal Council:** Dave Ritchie, Cole, Huber, LLP

4. **Reading of the Mission Statement**

5. **Public Comment Period**

**Present: Karina Cruz**

Ms. Hennings introduced her. She is an intern who is attending Stanislaus State Public Health Program. She has been helping out at the Health Center. She has been able to get exposure to all aspects of healthcare, both administrative and patient care. Ms. Cruz said she has enjoyed her time and is appreciative of her experience.

6. **Declarations of Conflict:** There were no conflicts of interest.

7. **Approval of Agenda**

**M/S/C To accept the agenda.**

/Director Robinson / Director Stokman

**Ayes:** Directors Pittson, Robinson, Stokman, Campo

**Nays:** None

**Abstain:** None

**Motion Passed with verbal Vote**

8. **Consent Calendar**

A. \* Approve Board Minutes for Meeting for April 29, 2019

B. \* Approve Special Board Meeting Minutes for June 07, 2019

C. \* Approve Finance Committee Meeting Minutes for April 24, 2019

D. \* Approve Finance Committee Meeting Minutes for May 22, 2019

E. \* Accept Financial Report & Warrants for April 2019

F. \* Accept Financial Report & Warrants for May 2019

**M/S/C That the Board of Directors accept the  
Consent Calendar as presented. /**

Director Stokman / Director Campo.

**Ayes:** Directors, Pittson, Robinson, Stokman, Campo

**Nays:** None  
**Abstain:** None  
**Motion passed with verbal vote**

**9. Regular Calendar**

A. Approve facility expenditures:

1. Roofing repair for the Health Center (capital expense)
2. Replacement of exhaust fans at the Health Center (maintenance)
3. Floor cleaning of the Health Center (maintenance)
4. Water filtration system for the Health Center (capital expense)

Ms. Hennings explained the above are all capitol or maintenance expenses. They were presented to the finance committee. The Finance committee recommends passage.

**M/S.C** That the Board of Directors vote on item 1-4 together. Approve the items 1-4 for capitol expenses or maintenance as presented. / Director Pittson/ Director Campo

**Ayes:** Directors Pittson, Robinson, Stokman, Campo

**Nays:** None

**Abstain:** None

**Motion passed with roll call vote**

B. Approve Net Income Allocation to Reserves.

Ms. Hennings explained that this is a follow up to previous conversations. It has also been presented to the finance committee. She explained that this would meet the Board’s goal of having three months operating funds in reserve and still leave funds available.

**M/S/C To accept the Resolution as presented;**

Director Robinson / Director Stokman/

**Ayes:** Directors Pittson, Robinson, Stokman, Campo

**Nays:** None

**Abstain:** None

**10. Reports**

A. Employee Anniversaries & New Hires

<u>Ambulance</u>	<u>May and June</u>	<u>Years</u>
	Sanford Perreira	11
	Steve Phillips	11
	Earlene B. Silva	10
	Paul Willette (April)	4
	Thomas “TJ” Cornish	New
<u>Health Center</u>	Rosario Avina	12
	Suzie Talamantes	9
	Tamara Trudell	New
	Andrea Vega	New
	Maria Zamora Salazar	New

## BOARD OF DIRECTORS MEETING MINUTES

June 24, 2019 @ 6:30 pm

Page 3 of 4

Administrative

Karin Hennings

3

- B. District Wide Community Assessment – Director Stokman  
The county wide assessment is coming along. They are picking the top 5 issues. Homeliness, education, communicable diseases and heart disease have been identified so far. We will be selecting a company to help us with the assessment. Ms. Hennings added that we will be able to use the information that the county has as well as the CRISP???to form questions. We hope to be working with them by this summer some time, but they have already started talking to the insurance companies on our behalf to gather information from the insurance companies such as how many in our community have been in the ER or been hospitalized. Our priorities may be different than the county.
- C. West Side Health care Task Force - Appointment of Representative  
Ms. Hennings explained the with the Board Seat Vacancy we need to appoint a representative to the West Side Health Care Task Force. This will be done by presidential appointment. If any of the directors are interested contact Director Pittson. We may also wait until we seat another Director before making the appointment.
- D. Ambulance – Paul Willette, Director of Ambulance Operations  
Mr. Willette reviewed two months of reports (April and May). Since we have not been running P93 the mutual aid responses with West Side being in our district with responses are creeping up. The compliance period just started so the numbers look a little low.
- E. Health Center - Suzie Talamantes, Health Center Manager  
Ms. Talamantes reviewed the reports for April and May. Dr. Rodriguez was gone in May. The numbers seem to be tracking last year. Karina was helping with the Health Plan who offered an incentive to obtain follow up. She was working with the adolescents. She was reaching patients that we have not seen in a long time or even ever. The plan is willing to hire a Locum to come in and do well child checks and woman well checks all day long. Director Pittson asked about the cost of vaccinations. We are participating in a federal program that provides the vaccines free of charge.
- C. Administration – Karin Hennings, Administrative Director / CEO  
Ms. Hennings updated the Board about the timeline to fill the current Board vacancy. We have received two applications so far. The ads will run in the Irrigator the next two weeks. We will accept applications until the 18<sup>th</sup>. The applications will be given to the ad hoc committee of Director Pittson and Director Robinson. They will select two applicants to invite to the next board meeting on July the 29<sup>th</sup> to be interviewed by the full board. The selection will be made and they will be seated immediately.

We have is or 3-year contract with WIPFI for the auditing services. So, it is time to renew that. Because it has been three years, we also need to send it out for bids. We did a simple RFP. We

sent it out to 19 companies. These companies were companies that Stanislaus County recommended that have worked with Special Districts before.

The Finance Committee will have a special meeting in mid-July to go over the details of the Budget.

**11. Upcoming Regular Board and Standing Committee Meeting Dates**

Finance – Wednesday, Jul 24	Board – Monday, Jul 29
Finance – Wednesday, Aug 21	Board – Monday, Aug 26
Finance – Wednesday, Sep 25	Board – Monday, Sep, 30

Adjourn to Closed Session @7:28 pm

**12. Closed Session** *[Board of Directors may recess to closed session for discussion of certain matters as legally permitted. Any action taken shall be reported in open session.]*

- A. Gov't Code section 54956.8      Conference with Real Property Negotiator  
Property: APN 0131-024-007
- B. Gov't Code § 54956.9(b)      Conference with Legal Counsel  
Anticipated litigation or significant exposure to litigation: One (1) potential case.
- C. Gov't Code section 54957.6      Conference with Labor Negotiator  
Employee Organization: USW TEMSA Local 12911  
Negotiators:                      David Ritchie, JD, Karin Hennings  
   Paul Willette

**13. Reconvene to Open Session – Report of Closed Session**

Closed session. Directions given to staff. No reportable action.

**14. Adjourn**

Respectfully Submitted,

\_\_\_\_\_  
Becky Campo, Board Secretary

\_\_\_\_\_  
Date





**BOARD OF DIRECTORS OF DEL PUERTO HEALTH CARE DISTRICT**

**Board Meeting – July 29, 2019**

**8.B Used Medical Equipment Donation 8.B Used Medical Equipment Donation Page 1 of 2**

Department: Chief Executive Office CEO Concurrence: Yes  
 Consent Calendar: Yes 4/5 Vote Required: No

**SUBJECT:** Donation of four LifePak 12’s

**RECOMMENDATION:** The Board approve the donation of specific obsolete medical equipment to a nonprofit organization World Vision that refurbishes for use overseas specifically a project in Zambia Africa.

**CONSIDERATIONS:** The LifePak 12’s were replaced with LifePak 15’s as part of a Stanislaus County EMS system enhancement fund purchase in 2017. LifePak 12’s have zero value to the District, but can be reconfigured by the manufacturer in partnership with charities that ship surplus equipment overseas.

**POLICY ISSUE:** Surplus Equipment

**FISCAL IMPACT:** \$0.00 – the items were fully depreciated and had no residual value on the open market

**STAFFING IMPACT:** None

**CONTACT PERSON:** Paul Willette

**ATTACHMENT(S):** None

**BOARD MEETING ACTION SUMMARY**

*MOTION AMENDED:* YES NO

*AMENDMENT:* \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

<i>Made By</i>	<i>Motion</i>	<i>Second</i>
<i>President Pittson</i>		
<i>Vice President Robinson</i>		
<i>Secretary Campo</i>		
<i>Treasurer Stokman</i>		
<i>Director Lustgarten</i>		

*VOICE VOTE TAKEN:* YES NO

**BOARD OF DIRECTORS OF DEL PUERTO HEALTH CARE DISTRICT**

**Board Meeting – July 29, 2019**

**8.B Used Medical Equipment Donation 8.B Used Medical Equipment Donation Page 2 of 2**

\_\_\_\_\_ *Pass*    \_\_\_\_\_ *Fail*    \_\_\_\_\_ *Mixed – take Roll Call Vote*

<i>Roll Call Vote</i>	<i>Aye</i>	<i>No</i>	<i>Abstain</i>	<i>Absent</i>
<i>President Pittson</i>				
<i>Vice President Robinson</i>				
<i>Secretary Campo</i>				
<i>Treasurer Stokman</i>				
<i>Director Lustgarten</i>				

**MOTION IS:**

- \_\_\_\_\_ *Approved*
- \_\_\_\_\_ *Denied*
- \_\_\_\_\_ *Approved as amended*
- \_\_\_\_\_ *Other*

**BOARD OF DIRECTORS OF DEL PUERTO HEALTH CARE DISTRICT**

**Board Meeting – July 29, 2019**

**9.B Appointment to Vacant Board Seat 9.B Appointment to Vacant Board Seat Page 1 of 2**

Department: Chief Executive Office CEO Concurrence: Yes  
 Consent Calendar: No 4/5 Vote Required: No

**SUBJECT:** Appointment to Vacant Board Seat  
**RECOMMENDATION:** Proposed candidates be interviewed by full Board, appoint best candidate, administer Oath of Office. New Director assumes seat immediately.  
**DISTRICT PRIORITY:** Local Governance  
**POLICY ISSUE:** Process to fill Board seats mid-term.  
**FISCAL IMPACT:** None  
**STAFFING IMPACT:** None  
**CONTACT PERSON:** Cheryle Pickle, Clerk of the Board  
**ATTACHMENT(S):** Applications of candidates

**BOARD ACTION AS FOLLOWS:** **RESOLUTION NO. 2019-07**

ROLL CALL REQUIRED: Yes

**MOTION: I move the Board appoint \_\_\_\_\_  
 to the vacant Director’s seat which shall be up for election in November 2020 for a term  
 ending December 2022.**

**BOARD MEETING ACTION SUMMARY**

<i>Made By</i>	<i>Motion</i>	<i>Second</i>
<i>President Pittson</i>		
<i>Vice President Robinson</i>		
<i>Secretary Campo</i>		
<i>Treasurer Stokman</i>		
<i>vacant</i>		

VOICE VOTE TAKEN: YES NO  
 \_\_\_\_\_ Pass \_\_\_\_\_ Fail \_\_\_\_\_ Mixed – take Roll Call Vote

**BOARD OF DIRECTORS OF DEL PUERTO HEALTH CARE DISTRICT**

**Board Meeting – July 29, 2019**

**9.B Appointment to Vacant Board Seat 9.B Appointment to Vacant Board Seat Page 2 of 2**

<i>Roll Call Vote</i>	<i>Aye</i>	<i>No</i>	<i>Abstain</i>	<i>Absent</i>
<i>President Pittson</i>				
<i>Vice President Robinson</i>				
<i>Secretary Campo</i>				
<i>Treasurer Stokman</i>				
<i>vacant</i>				

MOTION IS:

- \_\_\_\_\_ *Approved*
- \_\_\_\_\_ *Denied*
- \_\_\_\_\_ *Approved as amended*
- \_\_\_\_\_ *Other*

# The Board of Directors of the Del Puerto Health Care District

**SUBJECT:** UPDATED June 7, 2019: Ad Hoc Committee for Board of Director's Vacancy Appointee Search

## STAFF RECOMMENDATION:

1. Direct staff to publicize Board vacancy.
2. Board President appoint an Ad-hoc Committee
3. Ad-hoc Committee to receive and review letters of interest.
4. Ad hoc Committee to present top two candidates at Board Meeting on July 29, 2019.

## REQUIREMENTS and PROCESS:

Publicize, review and recommend nominees for appointment to vacant Board of Directors seat. Per District Bylaws and CA State Law the nominee shall be seated until the next election (December 2020) at which time a Director will be voted into office to fill the vacated term which ends in December 2022.

Our Board of Directors' Bylaws and CA State Law provide how vacancies are to be filled. Following is the recommended timeline:

### CALENDAR FOR NOTICE AND APPOINTMENT

June 7, 2019	Notify Stanislaus County Board of Supervisors; Post <u>Public Notice of Board Vacancy &amp; Intent to Fill by Appointment</u> (15 Days). Post Public Notice on District website
June 7, 2019	Submit Public Notice for publication in Patterson Irrigator: June 27 & July 11.
July 18, 2019	Close acceptance period July 18, 2019 (or extend if no letters of interest received)
July 19-25, 2019	Ad-hoc Committee reviews letters of interest and selects two proposed candidates to be invited to the next Board meeting
July 29, 2019	Proposed candidates presented and interviewed by full Board, appoint best candidate, administer Oath of Office, new Director assumes seat immediately

## REMAINING TERM OF SEAT VACANT AS OF JUNE 7, 2019:

Per CA Government Code 1780 (h) (3): *"If the vacancy occurs in the first half of a term of office and at least 130 days prior to the next general district election, the person appointed to fill the vacancy shall hold the office until the next general district election that is scheduled 130 or more days after the date the district board is notified of the vacancy, and thereafter until the person who is elected at that election to fill the vacancy has been qualified. The person elected to fill the vacancy shall hold office for the unexpired balance of the term of office."*

- Next general District Election November 3, 2020
- 130 days prior to election June 26, 2020
- The Board Appointee to the current vacant seat, whose term ends December 2022, shall hold office until the person elected on November 3, 2020 to fill the vacancy has been qualified.

## NOVEMBER 6, 2020 GENERAL ELECTION:

The District will have the following seats open in the November election:

- One seat for remainder of the Director term ending December 2022 (see prior paragraph),
- Two terms end December 2020, therefore
- Three seats will be on the November 3, 2020 ballot.



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JUL 22 2019

# Del Puerto Health Care District

## Alternate Letter of Application for Appointment to

\_\_\_ District Board of Directors                      \_\_\_ Ad Hoc Committee \_\_\_\_\_

### About You

Name: GABRIELA HERNANDEZ

Address of Residence 1529 Daisy Dr Patterson, Ca 95363

Are you registered as a voter at the residence listed above?  Yes  No.

Length of tie at this residence. 6 years

Email Address GABYHDZF@GMAIL.COM Best phone number 209-402-6536

Employer (or most recent if retired) EMANUEL MEDICAL CENTER - CONIFER HEALTH

Education (high school, college, trade school, or training) A.A.S MEDICAL ADMINISTRATION

Note: There is no specific educational requirement

Do you have any financial or professional interest or association within healthcare?  Yes  No  
Are you related to any employees of Del Puerto HealthCare District?  Yes  No

If yes, Explain I WORK AS A PATIENT ADVOCATE IN THE EMERGENCY DEPARTMENT AND IN-PATIENT DEPT AT EMANUEL HOSPITAL.WE ENROLL PATIENTS IN GOVERNMENT ASSISTANCE PROGRAMS SUCH AS MEDI-CAL AND COVERED CA. I AM INVOLVED WITH PATH TO HEALTH AS THE HOSPITALS REPRESENTATIVE

Please list past and present community service. List any past and present elected offices held. \_\_\_\_\_

I HAVE BEEN A PART OF FUNDARISER'S FOR COMMUNITY OUTRECAH SUCH AS INVEST IN ME. TOOK INITIATIVE TO PASS THE BULLY AND HATE FREE COMMUNITY IN WHICH PATTERSON MAYOR AND CITY COUNCIL PASSED ON OCT 2017 AS A RESOLUTION

### Interest in local healthcare

What are your main interest(s) in healthcare? MY MAIN INTEREST IN THE LOCAL HEALTHCARE COMMUNITY ARE: HEALTHCARE AWARENESS SUCH AS GOOD QUALITY CARE AND FINANCIAL AWARENESS SUCH AS INSURANCE OR GOVERNMENT ASSISTANCE PROGRAMS FOR THEIR CARE IN HEALTHCARE FACILITIES OR SERVICES.

Have you used Del Puerto Health Care District services (Clinic, Ambulance) before?  Yes  No

If yes, how would you describe your experience? \_\_\_\_\_

### Interest in Local Government

What are your main interest(s) in local government? MY INTEREST IN LOCAL GOVERNMENT STEM FROM COMMUNITY MEETINGS WITH PATTERSON PROGRESSIVE'S, WHERE THERE IS UNITY AND INVOLVEMENT WE TAKE PART IN COMMUNITY CITY HALL MEETINGS, AS WELL AS VOLUNTEERING AT THE HOST HOUSE.

Del Puerto Health Care District  
Page 2

**Please List Three references with telephone numbers and emails**

Name	Phone Number	Email
1. <u>Marissa Venegas</u>	<u>559-223-1848</u>	<u>AYDENLOVE559@YMAIL.COM</u>
2. <u>SHIVAUGHN ALVES</u>	<u>209-605-6716</u>	<u>SHIVAUGHMAUREEN@GMAIL.COM</u>
3. <u>Suzy Cervantes</u>	<u>209-614-0998</u>	<u>susan.cervantes@coniferhealth.com</u>

**Other Comments**

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**Applicant Certification and Acknowledgement: PLEASE READ BEFORE SIGNING.**

I CERTIFY that the statements made by me in this application are true, complete, and correct to the best of my knowledge and belief. I understand the statements made are subject to verification and that any misrepresentation, fraud, or omission of material facts may result in denial of appointment.

I hereby authorize representatives of the Board of Directors of Del Puerto Health Care District to contact organizations (including employers and schools) and individuals listed, for the purpose of establishing or verifying my qualifications and work history in connection with this application. I understand and acknowledge that such information will be used confidentially and for the purpose of appointment decisions only.

I understand and hereby accept that if the Del Puerto Health Care District appoints me to the District Board of Directors, I will serve without pay and will be subject to the filings of the Fair Political Practices Commission (statements of Economic Interest – Form 700), State mandated training, and the District Board Governance policies and procedure

Date: 7/18/19 Signature; 

File this application with: Clerk of the Board  
Del Puerto Health Care District  
875 E Street  
P. O. Box 187  
Patterson, CA 95363



RECEIVED  
JUL 05 2019

### Del Puerto Health Care District Alternate Letter of Application for Appointment to

District Board of Directors

Ad Hoc Committee: \_\_\_\_\_



California Department of Real Estate  
License #01184629



355 E Street, Suite F  
Patterson, CA 95363  
Office (209) 892-8300  
Fax (209) 892-8222  
Email Mac@gvni.com  
www.ILovePatterson.com  
www.PattersonRealEstate.net

#### ABOUT YOU

Name: George Galloway Mac Master

Home Address: 210 South 9th Street, Patterson, CA 95363

Length of time at this residence: 17 Years

Email address: mac@gvni.com

Best phone to reach you: (209) 996-4672

Employer: Mountain Valley Properties / Mac Mortgage - Self Employed

#### INTERESTS IN LOCAL HEALTH CARE

What are your main interests in health care? \_\_\_\_\_  
To work towards increasing available medical services for the community in an effort to improve the quality of life by reducing travel time and giving patients options.

What experience in health care do you bring? \_\_\_\_\_  
My experience in health care is limited to that of a patient, however I bring a long standing history of community development and providing key community services.

Have you used Health Center or Ambulance services? If so, which ones? \_\_\_\_\_  
No. (please see other comments)

What do you like best about our services? \_\_\_\_\_  
The most important aspect of the services provided is that it is a community effort through a district rather than a private enterprise. This ensures that the west side community receives the best options for their/our specific need(s).

What would you change about our services? \_\_\_\_\_  
As Patterson continues to grow I would like to see the district foster a relationship with the City and County to adapt and expand the necessary services to meet the growing population.

### Del Puerto Health Care District Alternate Letter of Application for Appointment to

**INTERESTS IN LOCAL GOVERNMENT**

What are your main interests in local government? \_\_\_\_\_

I have been personally involved in planning and development from a business and personal capacity.

I frequently attend planning commission and City Council meetings to stay informed and involved.

What experience in local government do you bring? \_\_\_\_\_

I have participated in the local meetings as a member of the public standing and delivering

my opinion of a variety of matters at City Council and Planning meetings.

Prior public service? \_\_\_\_\_

I was appointed to the Economic Strategic Commission in 2004. I have served consecutively for 15 years. I helped formulate an ordinance that gave local businesses the opportunity to match the low bid for local government contract jobs.

Past and Present community activities: \_\_\_\_\_

Past President of the Patterson-Westley Chamber of Commerce.

Past Treasurer of the Patterson Rotary Club. Current advocate for the Host House.

**OTHER COMMENTS**

I take the responsibility of being a board member very seriously. I am proud of my attendance record

and my ability to work well with others. I love Patterson and I want to make myself available to help The District achieve its goals.

While I haven't had the need to use the Health Center or Ambulance services, it is a comfort knowing that we have reliable and professionally run medical facilities available in Patterson.

**ACKNOWLEDGEMENTS:**

I understand and hereby accept that if the Del Puerto Health Care District appoints me to the District Board of Directors, I will serve without pay and may be subject to the filings of the Fair Political Practices Commission (Statements of Economic Interest – Form 700).

Date: 6-20-19

Signature: 

RECEIVED  
JUN 18 2019

# Del Puerto Health Care District

## Alternate Letter of Application for Appointment to

\_\_\_ District Board of Directors

\_\_\_ Ad Hoc Committee

### About You

Name: ANN M. Taylor

Address of Residence 1424 Marigold Dr. Patterson CA 95363

Are you registered as a voter at the residence listed above?  Yes \_\_\_ No.

Length of tie at this residence. 5 yr

Email Address ANN@TaylorTribe.us Best phone number 209-850-5405

Employer (or most recent if retired) Therapeutic Designs Inc. / self

Education (high school, college, trade school, or training) MSW LCSW

Note: There is no specific educational requirement UC Davis & CSU Stanislaus

Do you have any financial or professional interest or association within healthcare?  Yes \_\_\_ No

Are you related to any employees of Del Puerto HealthCare District? \_\_\_ Yes  No

If yes, Explain I own and am the licensed therapist at Therapeutic Designs Inc. I have a full time private practice for over 10 years.

Please list past and present community service. List any past and present elected offices held. \_\_\_

- 1) I currently serve but will be terming out on the Stanislaus County animal services joint powers board, representing Patterson
- 2) I serve on the DSM 5 Team, working on field trials

### Interest in local healthcare

What are your main interest(s) in healthcare? mental health and community health

Have you used Del Puerto Health Care District services (Clinic, Ambulance) before? \_\_\_ Yes  No

If yes, how would you describe your experience? N/A

### Interest in Local Government

What are your main interest(s) in local government? Building healthy communities for all.

Del Puerto Health Care District  
Page 2

**Please List Three references with telephone numbers and emails**

Name	Phone Number	Email
1. Annette Patton (Dir of Animal Services)		pattona@Steincounty.com
2. Dennis McCord	581-2137	dmccorde.ci-patterson-ca.us
3. Eric Langstaff	247-7533	langstafferic@gmail.com

**Other Comments**

Along with the Animal Services Board I started a MSW intern program in conjunction with CSU Stanis. I provide the clinical supervision for the interns

- P.S. my 700 form is already on file

**Applicant Certification and Acknowledgement: PLEASE READ BEFORE SIGNING.**

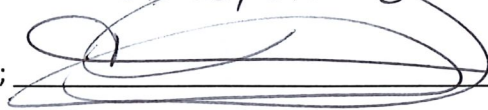
I CERTIFY that the statements made by me in this application are true, complete, and correct to the best of my knowledge and belief. I understand the statements made are subject to verification and that any misrepresentation, fraud, or omission of material facts may result in denial of appointment.

I hereby authorize representatives of the Board of Directors of Del Puerto Health Care District to contact organizations (including employers and schools) and individuals listed, for the purpose of establishing or verifying my qualifications and work history in connection with this application. I understand and acknowledge that such information will be used confidentially and for the purpose of appointment decisions only.

I understand and hereby accept that if the Del Puerto Health Care District appoints me to the District Board of Directors, I will serve without pay and will be subject to the filings of the Fair Political Practices Commission (statements of Economic Interest – Form 700), State mandated training, and the District Board Governance policies and procedure

Date: 6-13-19

Signature;

*already on file*  
 MSW LCSW

**File this application with:**

Clerk of the Board  
Del Puerto Health Care District  
875 E Street  
P. O. Box 187  
Patterson, CA 95363

**BOARD OF DIRECTORS OF DEL PUERTO HEALTH CARE DISTRICT**

**Board Meeting – July 29, 2019**

**FY 2019-20 Budget Approval**

Department: Chief Executive Office

CEO Concurrence: Yes

Consent Calendar: No

4/5 Vote Required: No

**SUBJECT:** Board adoption of the Fiscal Year 2019-20 Operational and Capital Budget

**RECOMMENDATION:** Recommendation to be made by Finance Committee at meeting.

**CONSIDERATIONS:** The budget includes anticipated wage and cost increases, but ends with

**DISTRICT PRIORITY:** Financial planning

**POLICY ISSUE:** Fiscal Sustainability

**FISCAL IMPACT:** (see attached)

**CONTACT PERSON:** Karin Hennings

**ATTACHMENT(S):** Board Budget Summary, Expense graph, Net income graph

**BOARD ACTION AS FOLLOWS:**

**RESOLUTION NO. 2019-08**

ROLL CALL REQUIRED: Yes

**MOTION: That the Board adopt the Fiscal Year 2019-2020 operational and capital expenditure budget.**

**BOARD MEETING ACTION SUMMARY**

MOTION AMENDED: YES NO

AMENDMENT: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

<i>Made By</i>	<i>Motion</i>	<i>Second</i>
<i>President Pittson</i>		
<i>Vice President Robinson</i>		
<i>Secretary Campo</i>		
<i>Treasurer Stokman</i>		

VOICE VOTE TAKEN: YES NO

\_\_\_\_\_ Pass \_\_\_\_\_ Fail \_\_\_\_\_ Mixed – take Roll Call Vote

**BOARD OF DIRECTORS OF DEL PUERTO HEALTH CARE DISTRICT**

**Board Meeting – July 29, 2019**

**FY 2019-20 Budget Approval**

<i>Roll Call Vote</i>	<i>Aye</i>	<i>No</i>	<i>Abstain</i>	<i>Absent</i>
<i>President Pittson</i>				
<i>Vice President Robinson</i>				
<i>Secretary Campo</i>				
<i>Treasurer Stokman</i>				

*MOTION IS:*

- Approved*
  - Denied*
  - Approved as amended*
  - Other*
-



FY 2019-20  
SUMMARY BUDGET REQUEST

*Detailed Budget Available Upon Request*

As of July 22, 2019

# FY 2019-20 Budget Request

## Contents

- 1. Introduction..... 2
- 1.1 Purpose..... 2
- 1.2 District Administration and Governance ..... 2
- 1.3 Services ..... 2
- 1.4 Basis of Budgeting..... 3
- 1.5 General Budget Definitions ..... 3
- 2. Background..... 4
- 3. Key Issues by Department ..... 5
- 3.1 Administration ..... 5
- 3.2 Ambulance ..... 5
- 3.3 Health Center ..... 5
- 4. Capital Outlay Requests..... 7
- 4.1 Ambulance Capital Budget Request ..... 7
- 4.2 Health Center ..... 7



# FY 2019-20 Budget Request

## 1. Introduction

### 1.1 Purpose

The Del Puerto Health Care District (District) primary mission is to provide the highest quality health care services through Patterson District Ambulance and Del Puerto Health Center, while expanding the healthcare availability to the citizens of the Del Puerto Health Care District. Providing services in a fiscally responsible manner is a crucial part of the mission and achieved in part through the creation and approval of the annual budget. The budget process allocates the necessary resources to ensure quality and delivery of services.

### 1.2 District Administration and Governance

Since 1946 DPHCD has managed public resources to organize one or more enterprise operations and provide health care to a large portion of Stanislaus County's West Side. A five member, publicly elected Board of Directors hires the district administrator / CEO who in turn assures that the District is properly staffed and operates in a sustainable manner. Seventy-five percent of the District's income is service revenue while 25% comes from property tax revenue. The annual budget is created as a transparent record. Any questions should be addressed to the Administrative Director / CEO.

### 1.3 Services

The District currently provides Advanced Life Support (ALS) Ambulance and Out-Patient Family Practice and Pediatric Healthcare Services throughout a geographic area made up of approximately 234,000 acres and a population of 25,500 (2019 US Census estimate). It is governed by an elected five-member Board of Directors and administered by a professional staff of seven.

#### 1.3.1 Health Center

Del Puerto Health Center, a federally certified Rural Health Clinic, has operated since June of 2003 providing outpatient primary care. Currently the Center is open six days per week and provides out-patient family medicine and pediatric primary care, women's health exams, industrial medicine including drug screenings and physicals, and workers compensation care. Some lab imaging services are available in-house and visiting medical specialist care includes cardiology while. Two medical doctors (one of which is the District's Medical Director) and two mid-levels (nurse practitioners or physician assistants) provide patient care and are supported by 16 medical assistants and the health Center Manager.

#### 1.3.2 Ambulance

Since 1984 Patterson District Ambulance (PDA) has provided pre-hospital emergency services within the District. Currently, two ALS ambulance units are staffed 24 hours a day, 7 days per week with licensed paramedics (Medics) and emergency medical technicians (EMTs). There are 22 full-time, part-time, and occasional staff members who work various 24 or 12 hours shifts throughout the year; they are managed by the Director of Ambulance Operations. PDA responds to approximately 2,400 dispatches per year with approximately 1,700 requiring transportation to area hospitals.

## FY 2019-20 Budget Request

### 1.4 Basis of Budgeting

The District's budget is organized by department, with each department representing a different service component of the District. The operations of each class are accounted for on separated income and expense basis to manage the individual operations of each department. This budget follows GASB (Governmental Accounting Standards Board) guidelines.

### 1.5 General Budget Definitions

#### 1.5.1 Regular Income

- **Net Patient Service Revenue:** Income results from billed amounts for services (both health center and ambulance) minus contractual adjustments from third party payers and uncollectable bad debt. Other revenue comes from services provided by cash pay patients and managed care contracts.
- **Lease Income:** Income received from the rental of district property, equipment, or buildings. The District owns approximately 20,000 square feet of medical and office space at 1700 Pacific Parkway. One half (Building B) is occupied by the District Health Center for patient care operations. The second half, Building C, was acquired on June 30, 2016 and is fully leased at the present time. There are no additional revenues from leasing District property.

#### 1.5.2 Other Income

- **District Tax Revenues:** A portion of the ad valorem (value based) property taxes which are levied, collected, and appropriated by the County to the District for all secured property within the District service area. The District receives most of the funds in two separate payments (December and May) while smaller taxed amounts may come in as collected during property transactions.
- **District Assessment Fees:** A 1986 voter approved tax on every residence, unit in multi-family developments, and commercial building. The assessed fees of \$27/\$15/\$54 support the District's ambulance operations.
- **Impact Mitigation Fees:** A levy or charge upon real property by an agency for a special benefit conferred upon the real property. Individual fee agreements are negotiated on each project built within the geographic boundaries of the District under either City or County jurisdiction. These funds are restricted to pay for new and future development of health services to meet the need of the additional population brought by local development.
- **Investment Income:** Interest earned on investment of District Funds.
- **Keystone C Lease Income:** Revenue includes rents and common area maintenance expense reimbursements.

#### 1.5.3 Expenses

- **Salaries & Wages:** Costs associated with compensation paid to employees and interns of the District including regular pay, overtime, standby, paid-time-off, cash in-lieu of benefit, and uniform allowance.
- **Employee Benefits:** Costs associated with all fringe benefits and payroll related expenses for district employees. Costs include payroll taxes, retirement contributions, health/vision/dental insurance premiums, and workers compensation insurance premiums.

## FY 2019-20 Budget Request

- **Professional Fees:** Includes costs of medical providers, legal services, financial auditors and medical billing audits.
- **Purchased Services:** Costs from outside consultants/service providers including auditing, legal, and IT service providers, billing, janitorial, linen, security, patient communication services, medical waste disposal, and records management.
- **Supplies:** Included in this cost category are costs associated with office, postage, medical and pharmaceutical supplies.
- **Equipment, Building and Auto Maintenance & Repairs:** This category of costs includes maintenance and repair of equipment, facilities, and vehicles, new equipment with a purchase price of less than \$2,500 per item, as well as landscaping services.
- **Utilities:** Costs related to electric/gas, landline/mobile phones, digital subscriber line (DSL), water/garbage, auto fuel
- **Rental and Lease:** the cost to use office equipment and building space not owned by District
- **Depreciation:** allocating the cost of long-term assets to an expense over the useful life of District assets (property, building, vehicle, computers, equipment, etc.).
- **Other Operating Expenses:** Temporary help, IT equipment and software, bank fees, recruitment, training and education, travel/mileage, marketing/outreach, hospitality/recognition.
- **Insurance:** Automobile, Property, Workers Compensation, Professional Health Care Entity Comprehensive Liability (includes malpractice); Directors, Officers and Trustees (includes entity, duty to defend, employment practices and anti-trust coverage); Crime, Cyber, and Volunteer.
- **Interest Expense** is interest paid on loans (the mortgages on 1700 Keystone B & C).

### 1.5.4 Other Expenses

- Keystone C expenses are listed as other income since Keystone C is not a part of the core operations of the District. Of key interest is the reporting of interest expense on the building loan and amortization of building depreciation.

### 1.5.5 Capital Expenses

Purchases greater than \$2,500 which will be used for more than one year. They are added to the District's list of assets for depreciation.

## 2. Background

The District's Fiscal Year 2019-20 budget is based on a review of the FY 2018-19 actual income and expense and for variations due to new reimbursement programs and provider actual productivity.

## **FY 2019-20 Budget Request**

### **3. Key Issues by Department**

#### **3.1 Administration**

Finalizing and adopting an impact mitigation fee schedule will allow the City of Patterson and the Stanislaus County to regularly include these fees on the permit pulling process. At this time the District negotiates with each individual project.

#### **3.2 Ambulance**

The District is currently in negotiations with TEMSA/USW Local 12911 representing PDA paramedics and EMTs. As of offers made on June 13, 2019, we project an 11% increase in wage and benefit costs. This is reflected in this draft budget.

#### **3.3 Health Center**

The budget presented here does not include the visit income or costs of wages/benefits and medical provider fees for a second pediatrician or a licensed clinical social worker and necessary support staff to expand Health Center programming. When these positions are filled a budget adjustment will be requested mid-year to reflect the new income and corresponding expenses. A financial model shows that both positions are self-supporting and will generate positive income for the clinic.

## FY 2019-20 Budget Request

July 22, 2019

	Administration	Ambulance	Health Center	Keystone C	Net
	Jul '19 - Jun 20	Jul '19 - Jun 20	Jul '19 - Jun 20	Jul '19 - Jun 20	Jul '19 - Jun 20
<b>BUDGET SUMMARY</b>					
Ordinary Income/Expense					
Income					
Total 4000 · Net patient service revenue		1,829,052	2,314,550		4,143,602
Total 44000 · Tenant Income			7,200		7,200
Total 5905 · Other Income	2,000	115,848	14,206		132,054
Total Income	2,000	1,944,900	2,335,956		4,282,856
<b>Gross Profit</b>	<b>2,000</b>	<b>1,944,900</b>	<b>2,335,956</b>		<b>4,282,856</b>
Expense					
Total 601.000 · Salaries & Wages	415,835	1,032,179	958,629		2,406,643
Total 602.000 · Employee Benefits	97,186	236,997	240,859		575,042
Total 603.000 · Professional Fees	83,500	57,680	719,430		860,610
Total 604.000 · Purchased Services	11,000	164,775	284,625		460,400
Total 605.000 · Supplies	7,250	67,917	89,163		164,330
Total 606.000 · Utilities	6,950	15,246	43,988		66,184
Total 607.000 · Rental and Lease	4,740	300	6,935		11,975
Total 608.000 · Insurance Coverages	32,166	149,147	121,034		302,347
Total 609.000 · Maintenance & Repairs	4,000	101,735	39,800		145,535
Total 610.000 · Depreciation and Amortization	31,000	145,016	85,241		261,257
Total 611.000 · Other operating expenses	66,380	162,278	65,775		294,433
<b>FY 2019-20 Operational Expense by Department</b>	<b>760,007</b>	<b>2,133,270</b>	<b>2,655,479</b>		<b>5,548,756</b>
<b>Net Ordinary Income</b>	<b>(758,007)</b>	<b>(188,370)</b>	<b>(319,523)</b>		<b>(1,265,900)</b>
Other Income/Expense					
Total Other Income	1,252,500	240,000	(62,411)	135,825	1,565,914
Total Other Expense				61,354	61,354
<b>Net Other Income</b>	<b>1,252,500</b>	<b>240,000</b>	<b>(62,411)</b>	<b>74,471</b>	<b>1,504,560</b>
<b>FY 2019-20 Net Income</b>	<b>494,493</b>	<b>51,630</b>	<b>(381,934)</b>	<b>74,471</b>	<b>238,660</b>

## FY 2019-20 Budget Request

### 4. Capital Outlay Requests

#### 4.1 Ambulance Capital Budget Request

##### 4.1.1 2020 Lifeline Type III Ambulance fully equipped

\$234,000

To assure the District is staffed with the vehicles needed to provide services to the residents and to manage repair costs that increase exponentially with the age of a vehicle, management has recommended a two-year cycle for replacing the oldest ambulance in our five-ambulance fleet. This will allow for an ambulance to serve the district for a period of ten years of which the final years have decreasing use as the aged vehicle is placed into “deep reserve” to use in case of great need.

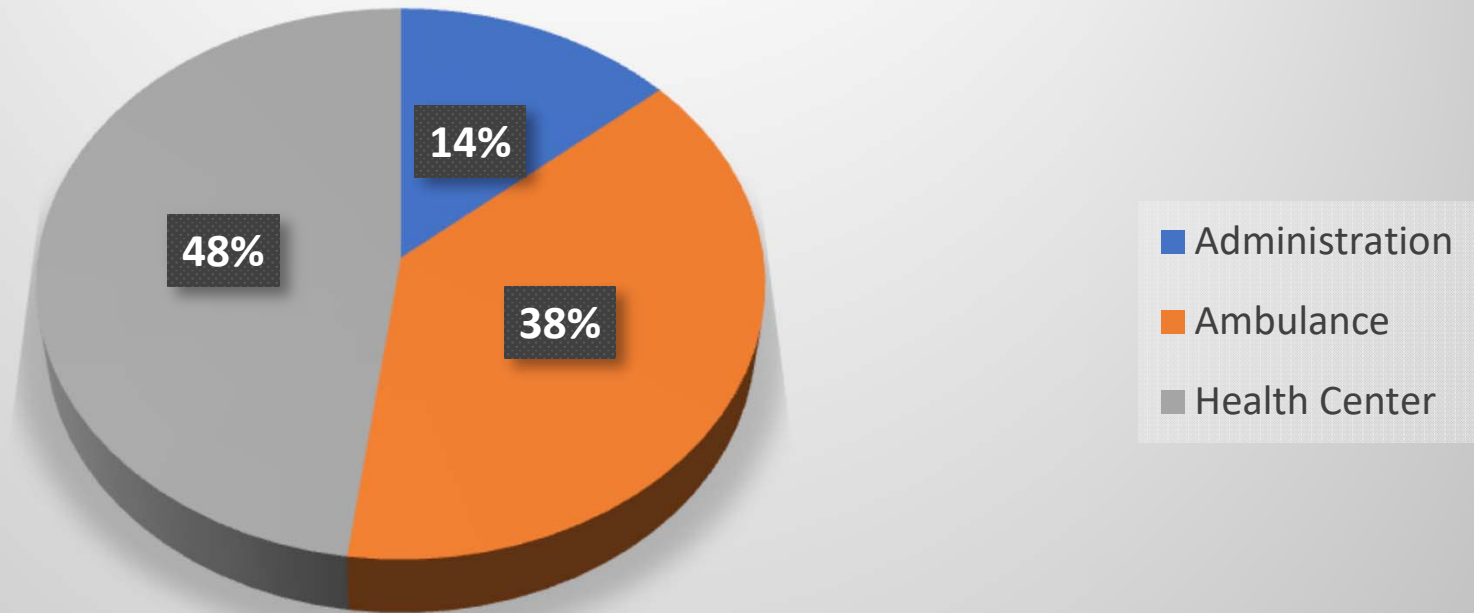
#### 4.2 Health Center Capital Budget Request

##### 4.2.1 Eight (8) desktop computers (\$1,470 each)

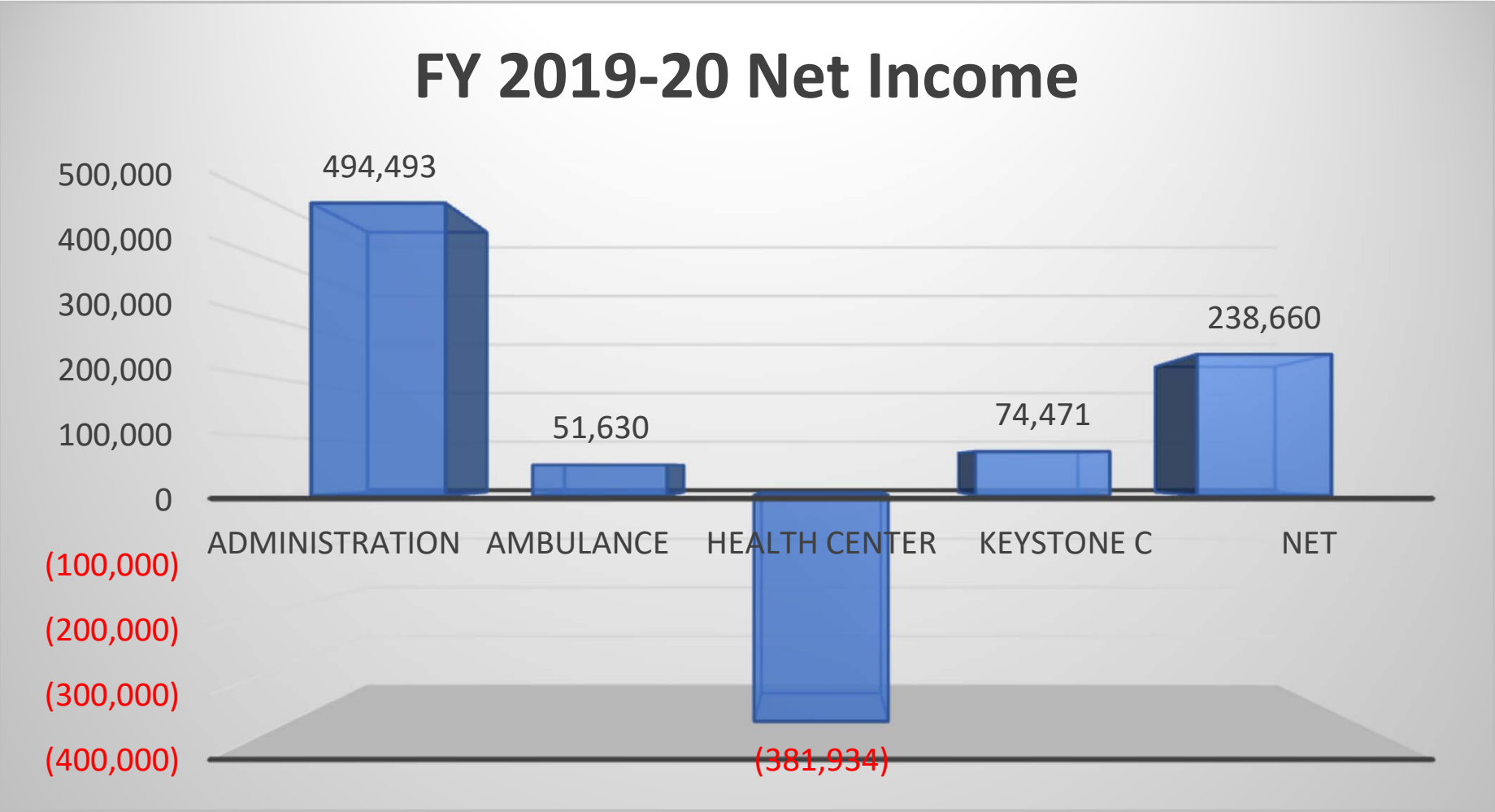
\$12,000

To replace eight desktop computers that have reached their end-of-service life.

## FY 2019-20 Operational Expense by Department



# FY 2019-20 Net Income





# The Board of Directors of the Del Puerto Health Care District

Board Meeting – July 29, 2019

## 9.D Purchase New AmbulancePurchase New Ambulance

Page 1 of 2

DEPT: Patterson District Ambulance

BOARD AGENDA: 9.D

CEO CONCURRENCE: YES

AGENDA DATE: July 29, 2019

CONSENT CALENDAR: NO

4/5 Vote Required: No

### SUBJECT: Purchase New Ambulance

#### STAFF RECOMMENDATION:

1. Purchase replacement ambulance and retire Vehicle #03-01 a 2003 Ford Type III Diesel.
2. Approve a “not to exceed” \$234,000 budget for a new Type III ambulance.
3. Authorize CEO to approve Director of Ambulance Services ambulance ordered within Board approved cost range.

#### DISCUSSION:

Age of Fleet = Increasing Costs & Less reliability: We currently have five ambulances. Our ambulances are 1, 5, 10, 12 and 16 years old. Ambulance useful life is normally between 150,000 and 250,000 miles at an age of between 4–7 years. Staff recommends replacing the 2003 Ford (red) ambulance as it is 16 years old, has 182,165 miles on it and is the only ambulance that does not have the power load system.

Cost: Staff proposes to purchase the same ambulance as before. The estimate has come in 4% higher, so we are proposing a 4% increase in the “not to exceed” amount, as follows:

	<b>Lifeline Victoryliner</b>
2018 Type 3 Ambulance	\$199,971
Power Load System (Installed)	-included-
Sales Tax / Use Fee	-0-
<b>SUB TOTAL AMBULANCE:</b>	<b>\$199,971</b>
Cellular Modem w/ antennas	\$1,200
Install radios, mobile CAD, cellular modem:	\$1,800
Radios	\$7,115
<b>SUB TOTAL EQUIPMENT/INSTALLS:</b>	<b>\$10,115</b>
<b>CONTINGENCY</b>	<b>\$23,914</b>
<b>TOTAL AMBULANCE PURCHASE COST:</b>	<b>\$234,000</b>

Financing: As a replacement equipment this ambulance is not eligible for use of mitigation impact fees. As of Fiscal Year End 2018 the District has \$478,500 in the asset replacement fund. The FYE 2019 asset replacement contribution is still to be made. Financing may be an option to explore, and the CEO will propose payment options (cash, loan, lease) to Finance Committee and Board no later than September 30, 2019.

\*Recommendations for disposal of 03-01 shall be made at a later date.

## The Board of Directors of the Del Puerto Health Care District

**BOARD ACTION AS FOLLOWS:**

**RESOLUTION NO. 2019-09**

**MOTION: To authorize the Director of Ambulance Operations to order and equip a 2019 Ford Type III Victoryliner ambulance at a cost not to exceed \$235,000 and to authorize the CEO to sign all necessary purchase orders.**

***BOARD MEETING ACTION SUMMARY***

*MOTION AMENDED: YES NO*

*AMENDMENT:* \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

<i>Made By</i>	<i>Motion</i>	<i>Second</i>
<i>President Pittson</i>		
<i>Vice President Robinson</i>		
<i>Secretary Campo</i>		
<i>Treasurer Stokman</i>		

*VOICE VOTE TAKEN: YES NO*

\_\_\_\_\_ *Pass*    \_\_\_\_\_ *Fail*    \_\_\_\_\_ *Mixed – take Roll Call Vote*

<i>Roll Call Vote</i>	<i>Aye</i>	<i>No</i>	<i>Abstain</i>	<i>Absent</i>
<i>President Pittson</i>				
<i>Vice President Robinson</i>				
<i>Secretary Campo</i>				
<i>Treasurer Stokman</i>				

*MOTION IS:*

- \_\_\_\_\_ *Approved*
- \_\_\_\_\_ *Denied*
- \_\_\_\_\_ *Approved as amended*
- \_\_\_\_\_ *Other*



**LIFE LINE**  
**EMERGENCY VEHICLES**  
Proven in Every Direction.

P.O. Box 299 - Sumner, IA 50674

Phone (563) 578-3317 - Fax (563) 578-3305

07-10-2019

Del Puerto Health Care District  
dba Patterson District Ambulance  
Attn: Paul Willette, Director  
Karin Hennings, CEO  
875 E Street / P.O. Box 187  
Patterson, CA. 95363

**Purchase Contract Proposal for: Del Puerto Health Care District For:**

- (1) One NEW Type III Victoryliner Ambulance. Module Length 168" & 72" headroom on a 2019 Ford E-450 DRW Chassis with 158" Wheelbase and Liquid Spring Suspension.**

Thank you very much for allowing Life Line Emergency Vehicles this opportunity to submit a Contract proposal for your next New Ambulance.

Below is Life Line Emergency Vehicles Contract price for a 2019 Ford E-450 Victoryliner model & attached work order.

**A New Type III Victoryliner Ambulance that will be on a 2019 Ford E-450 with a 6.7 Liter Gas engine and 158" wheelbase. Life Line will also install a Stryker Power Load 6390 cot litter retention system along with floor structure upgrades and electrical hook ups. Does not include a Cot.**

**The amount due to Life Line Emergency Vehicles upon pick up will be..... \$ 199,971.00**

This price includes for one person. (1) one-way airfare from California to Cedar Rapids, Iowa.  
(1) night hotel accommodations and transportation to and from airport and hotel to factory.  
And all meals included while at Life Line.

**OPTIONAL ITEMS:**

Delivery.

The ambulance can be trucked to Patterson, California thru a Transportation trucking company for..... \$3900.00



# **LIFE LINE**

**EMERGENCY VEHICLES**  
Proven in Every Direction.

P.O. Box 299 - Sumner, IA 50674

Phone (563) 578-3317 - Fax (563) 578-3305

If you are in agreement with the Quotation work order that is attached along with the Contract proposal, please sign and date below. Or you may provide a letter of intent on your Letterhead or a P.O. agreement.

Pg. 2

Date Accepted: \_\_\_\_\_

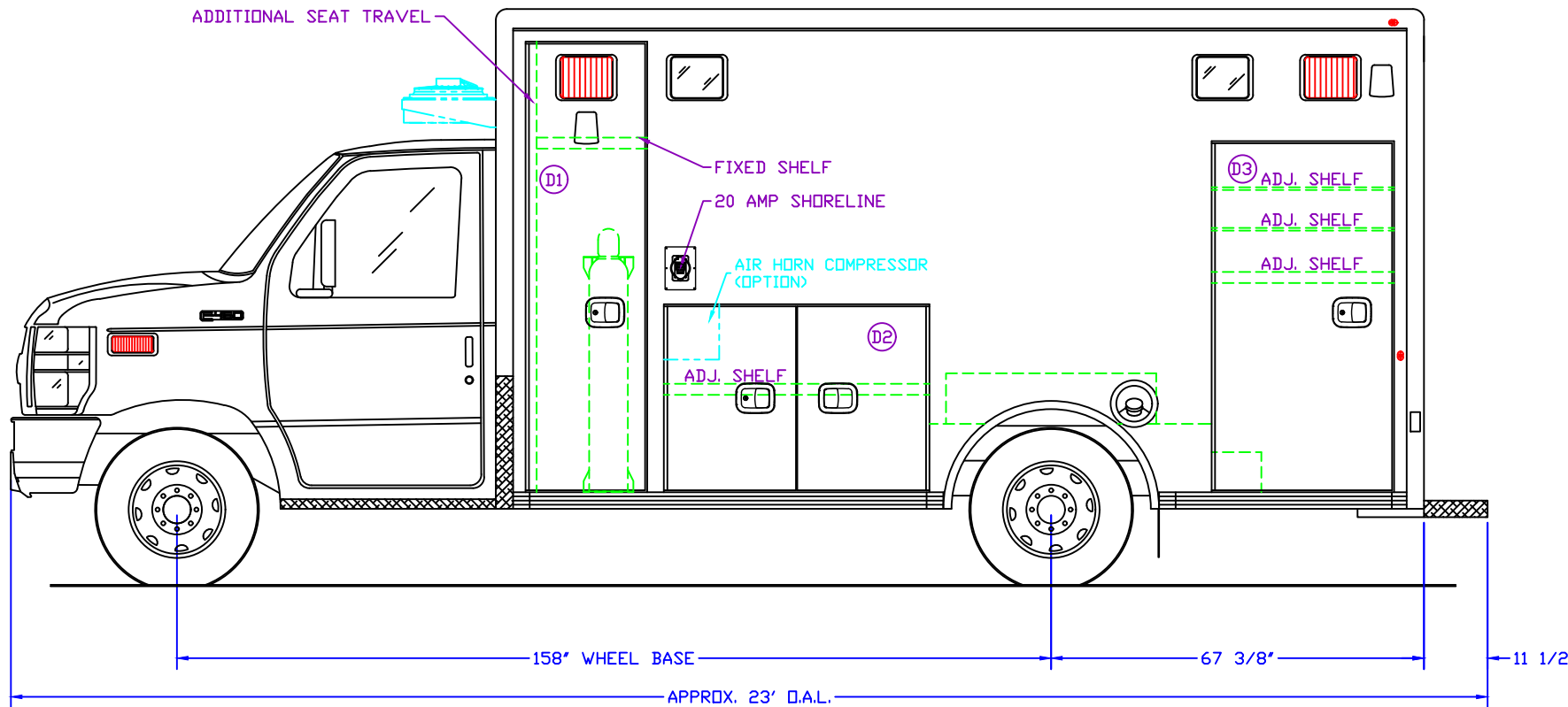
Life Line Emergency Vehicles Inc.

*David B. Seitsinger 07-10-2019*

Signed: \_\_\_\_\_

Del Puerto Health Care dba Patterson  
District Ambulance. Karin Hennings CEO.

David B. Seitsinger, Regional Sales Mgr.  
Life Line Emergency Vehicle Officer



**STREET SIDE**

COMPT.	INTERIOR HEIGHT	PASS-THRU HEIGHT	INTERIOR WIDTH	PASS-THRU WIDTHS	DEPTH	DESCRIPTION
D1	80 1/2"	79 1/2"	19 1/2"	17"	19 1/4"	O2 STORAGE
D2	33"	32"	47 1/2"	40"	19 1/4"	STORAGE
D3	62 1/2"	61 1/2"	32 1/2"	28"	19 1/4"	STORAGE

DRAWING NO:  
**LLNC-SDE**

DRAWN BY: J.P.

DATE: 12/16/13

SCALE: 1"=32"

REVISION(S):  
6/16/14 GM, 7/14/14 CL, 1/4/16 GM  
12/21/18 GM

**LIFE LINE**  
EMERGENCY VEHICLES

1 Life Line Dr. P.O. Box 299  
Sumner, IA 50674 Sumner, IA 50674

NOTE: SHIP SPARE TIRE LOOSE

**FOR DRAWING APPROVAL**

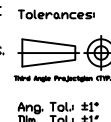
APPROVED BY: \_\_\_\_\_

TITLE: \_\_\_\_\_

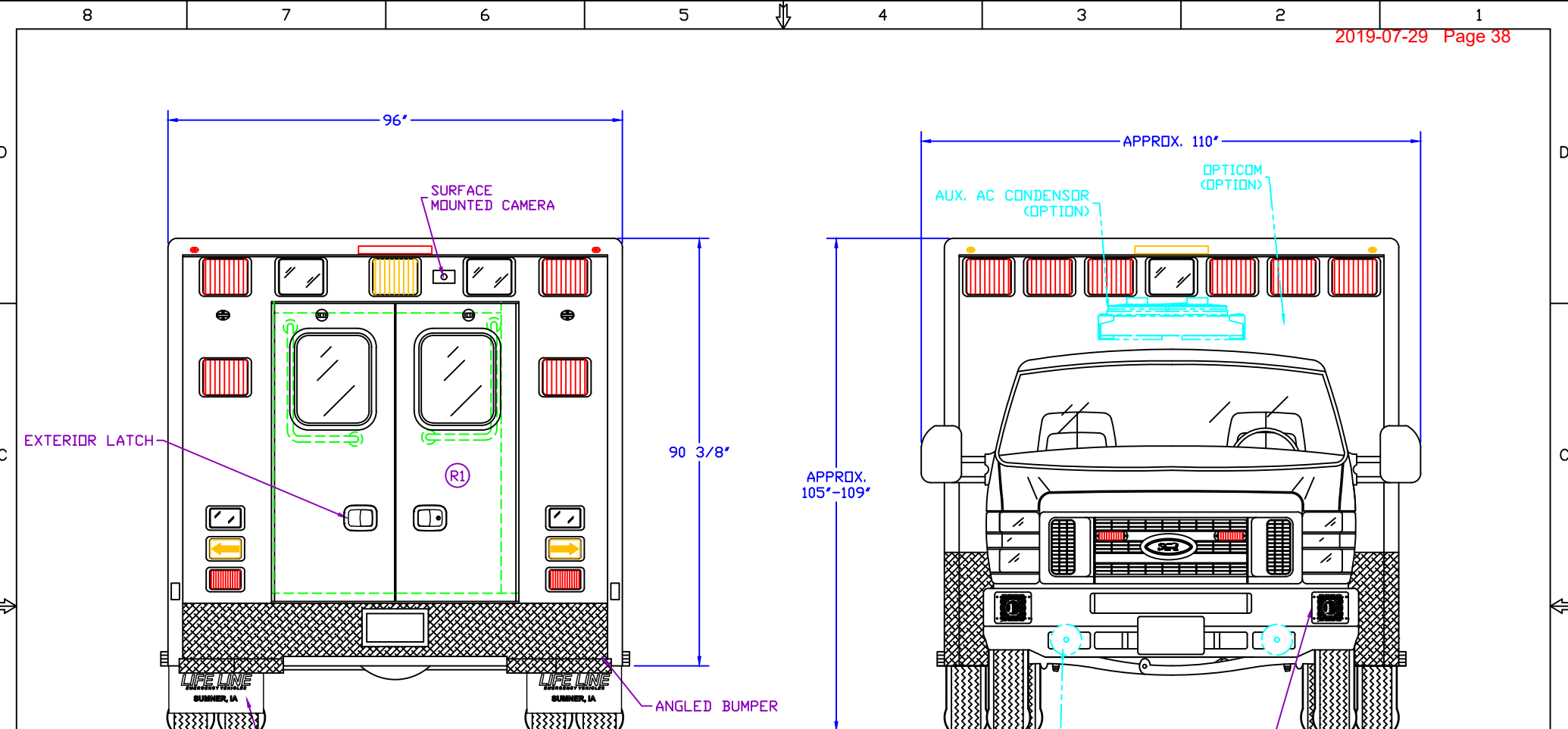
DATE: \_\_\_\_\_

**167" TYPE III SUPERLINER, 72" HEADROOM  
FOR LIFE LINE NON-CUSTOM AMBULANCE**

DIMENSIONS SHOWN ARE APPROXIMATE AND MAY CHANGE DURING THE CONSTRUCTION PROCESS. PRINTS ARE FOR GRAPHICAL REPRESENTATION ONLY AND NOT FOR DESIGN PURPOSES.



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**REAR**

**FRONT**

COMPT.	INTERIOR HEIGHT	PASS-THRU HEIGHT	INTERIOR WIDTH	PASS-THRU WIDTHS	DEPTH	DESCRIPTION
R1	72 1/4"	60"	48"	48"	---	REAR ENTRANCE

**DRAWING NO:**  
**LLNC-SDE**  
**DRAWN BY:** J.P.  
**DATE:** 12/16/13  
**SCALE:** 1"=32"  
**REVISION(S):**  
 03/28/14, 1/4/16 GM, 6/28/17 GM  
 12/21/18 GM

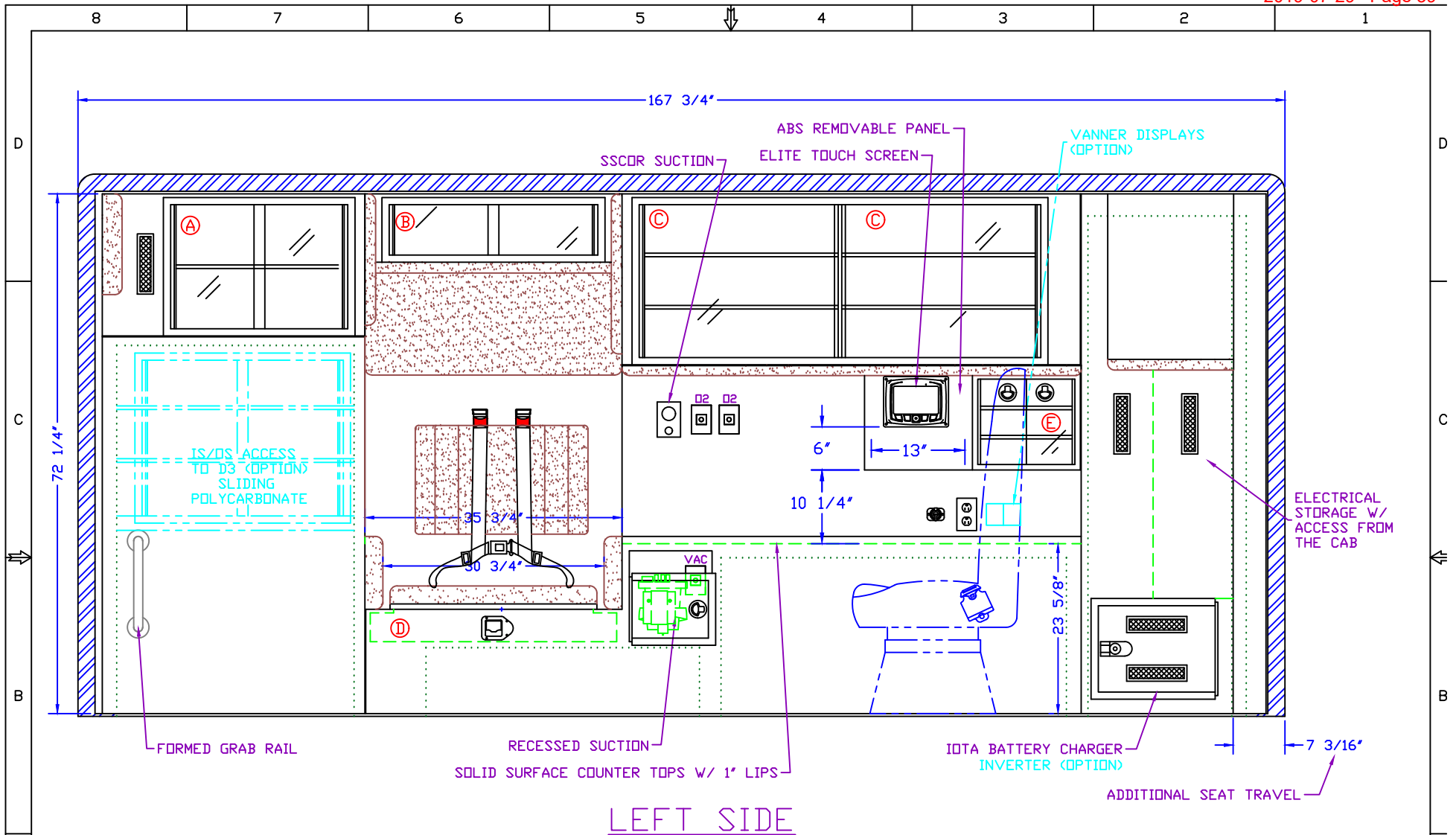
**LIFE LINE**  
**EMERGENCY VEHICLES**  
 1 Life Line Dr. P.O. Box 299  
 Sumner, IA 50674 Sumner, IA 50674

**FOR DRAWING APPROVAL**  
 APPROVED BY: \_\_\_\_\_  
 TITLE: \_\_\_\_\_  
 DATE: \_\_\_\_\_

**167" TYPE III SUPERLINER, 72" HEADROOM  
 FOR LIFE LINE NON-CUSTOM AMBULANCE**

**Tolerances:**  
  
 Third Angle Projection (ANSI)  
 Ang. Tol. ±1°  
 Dia. Tol. ±1"

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LEFT SIDE

CABINET	INTERIOR HEIGHT	INTERIOR WIDTH	INTERIOR DEPTH	DESCRIPTION	DOOR STYLE	DRAWING NO: <b>LLNC-SDI</b>
A	18 3/4"	27"	18 1/4"	STORAGE	SLIDING POLYCARBONATE	<b>DRAWN BY:</b> J.P.
B	8 1/4"	30"	10"	STORAGE	SLIDING POLYCARBONATE	<b>DATE:</b> 12/16/13
C	22 3/4"	28"	15 1/4"	STORAGE	SLIDING POLYCARBONATE	<b>SCALE:</b> 1"=19.5"
D	4"	34 1/4"	20 1/4"	STORAGE	TOP HINGED LID	<b>REVISION(S):</b> 05/05/14, 6/16/14 GM, 12/24/14 1/4/16 GM, 6/28/17 GM, 12/21/18 GM
E	11 3/4"	13 1/2"	6"	STORAGE	SIDE HINGED UNFRAMED POLY	

**LIFE LINE**  
EMERGENCY VEHICLES  
1 Life Line Dr. P.O. Box 299  
Sumner, IA 50674 Sumner, IA 50674

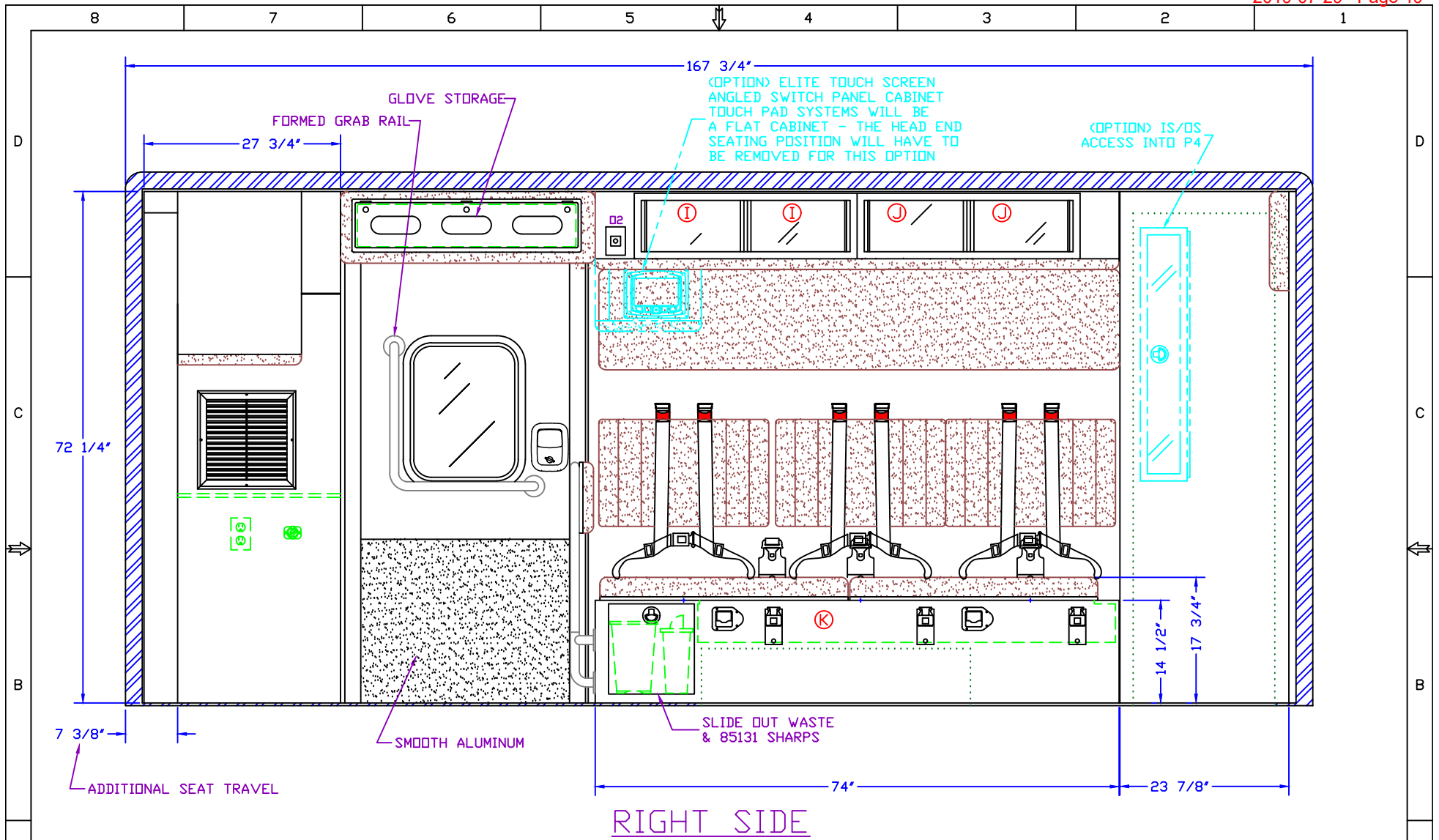
DIMENSIONS SHOWN ARE APPROXIMATE AND MAY CHANGE DURING THE CONSTRUCTION PROCESS. PRINTS ARE FOR GRAPHICAL REPRESENTATION ONLY AND NOT FOR DESIGN PURPOSES.

Tolerances:  
  
 Third Angle Projection (ANSI)  
 Ang. Tol: ±1°  
 Dim. Tol: ±1°

THIS DRAWING IS THE PROPERTY OF LIFE LINE EMERGENCY VEHICLES, WHICH CLAIMS PROPRIETARY RIGHTS IN THE MATERIAL DISCLOSED. IT IS ISSUED IN CONFIDENCE FOR ENGINEERING INFORMATION ONLY AND MAY NOT BE COPIED OR USED FOR MANUFACTURING OF ANYTHING SHOWN WITHOUT SPECIFIC WRITTEN PERMISSION OF LIFE LINE EMERGENCY VEHICLES.

**FOR DRAWING APPROVAL**  
 APPROVED BY: \_\_\_\_\_  
 TITLE: \_\_\_\_\_  
 DATE: \_\_\_\_\_

167" TYPE III SUPERLINER, 72" HEADROOM  
 FOR LIFE LINE VICTORYLINER AMBULANCE



RIGHT SIDE

CABINET	INTERIOR HEIGHT	INTERIOR WIDTH	INTERIOR DEPTH	DESCRIPTION	DOOR STYLE
I	8 1/4"	15"	10"	STORAGE	SLIDING POLYCARBONATE
J	8 1/4"	15"	10"	STORAGE	SLIDING POLYCARBONATE
K	5 7/16"	59"	20 1/4"	STORAGE	TOP HINGED LID

DRAWING NO: **LLNC-SDI**  
 DRAWN BY: J.P.  
 DATE: 12/16/13  
 SCALE: 1"=19.5"  
 REVISION(S):  
 03/28/14 - 05/05/14, 12/24/14  
 1/4/16 GM, 6/28/17 GM, 12/21/18 GM

**LIFE LINE**  
 EMERGENCY VEHICLES  
 1 Life Line Dr. P.O. Box 299  
 Sumner, IA 50674 Sumner, IA 50674

DIMENSIONS SHOWN ARE APPROXIMATE AND MAY CHANGE DURING THE CONSTRUCTION PROCESS. PRINTS ARE FOR GRAPHICAL REPRESENTATION ONLY AND NOT FOR DESIGN PURPOSES.

Tolerances:  
  
 Ang. Tol: ±1°  
 Dim. Tol: ±1"

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FOR DRAWING APPROVAL  
 APPROVED BY: \_\_\_\_\_  
 TITLE: \_\_\_\_\_  
 DATE: \_\_\_\_\_

167" TYPE III SUPERLINER, 72" HEADROOM  
 FOR LIFE LINE NON-CUSTOM AMBULANCE





Quote Number: QU0000483475

Effective: 17 JUL 2019

Effective To: 15 SEP 2019

**Bill-To:**

PATTERSON DISTRICT AMBULANCE  
PO BOX 187  
PATTERSON, CA 95363  
United States

**Attention:**

**Name:** Paul Willette  
**Email:** CLEklund@deltawireless.com  
**Phone:** 925.453.1837

**Sales Contact:**

**Name:** Cheri Lynn Eklund  
**Email:** CLEklund@deltawireless.com  
**Phone:** 2099469611

**Contract Number:** HGAC  
**Freight terms:** FOB Destination  
**Payment terms:** Net 30 Due

Item	Quantity	Nomenclature	Description	List price	Your price	Extended Price
1	1	M25QSS9PW1AN	APX6500 UHF R1 MID POWER	\$2,438.00	\$1,779.74	\$1,779.74
1a	1	G442AJ	ADD: O5 CONTROL HEAD	\$432.00	\$315.36	\$315.36
1b	1	G67BC	ADD: REMOTE MOUNT MID POWER	\$297.00	\$216.81	\$216.81
1c	1	GA00092AC	ADD: APX DUAL-CONTRL HD HARDWARE	\$570.00	\$416.10	\$416.10
1d	1	G876AB	ADD: HANDSET/HANGUP COILED CABLE	\$415.00	\$302.95	\$302.95
1e	1	W22BA	ADD: STD PALM MICROPHONE APX	\$72.00	\$52.56	\$52.56
1f	1	G78AT	ADD: 3Y ESSENTIAL SERVICE	\$168.00	\$168.00	\$168.00
1g	1	G628AC	ADD: REMOTE MOUNT CBL 17 FEET	\$15.00	\$10.95	\$10.95
1h	1	G806BE	ADD: ASTRO DIGITAL CAI OPERATION	\$515.00	\$375.95	\$375.95
1i	1	G444AE	ADD: APX CONTROL HEAD SOFTWARE	-	-	-
1j	1	G426AD	ADD: ANT 1/4 WAVE WHIP 450-470 MHZ	\$25.00	\$18.25	\$18.25
1k	2	B18CR	ADD: AUXILARY SPKR 7.5 WATT	\$60.00	\$43.80	\$87.60
1l	1	GA00235AA	ADD: NO GPS ANTENNA NEEDED	-	-	-
1m	1	G48BD	ENH: CONVENTIONAL OPERATION APX6500	\$500.00	\$365.00	\$365.00
2	1	M22KSS9PW1AN	APX4500 VHF	\$1,564.00	\$1,141.72	\$1,141.72
2a	1	G299AF	ADD: 1/4 WAVE ROOF TOP 150.8-162	\$19.50	\$14.24	\$14.24
2b	1	GA00804AA	ADD: APX O2 CONTROL HEAD	\$492.00	\$359.16	\$359.16
2c	1	G444AH	ADD: APX CONTROL HEAD SOFTWARE	-	-	-
2d	2	W22BA	ADD: STD PALM MICROPHONE APX	\$72.00	\$52.56	\$105.12
2e	1	B18CR	ADD: AUXILARY SPKR 7.5 WATT	\$60.00	\$43.80	\$43.80
2f	1	G67CF	ADD:REMOTE MOUNT MID POWER	\$297.00	\$216.81	\$216.81
2g	1	G24AX	ADD: 3Y ESSENTIAL SERVICE	\$131.00	\$131.00	\$131.00
2h	1	Q811BU	ADD: SOFTWARE P25 CONVENTIONAL	\$650.00	\$474.50	\$474.50
2i	1	GA00235AA	ADD: NO GPS ANTENNA NEEDED	-	-	-

Estimated Tax Amount

\$519.41

**Total Quote in USD**

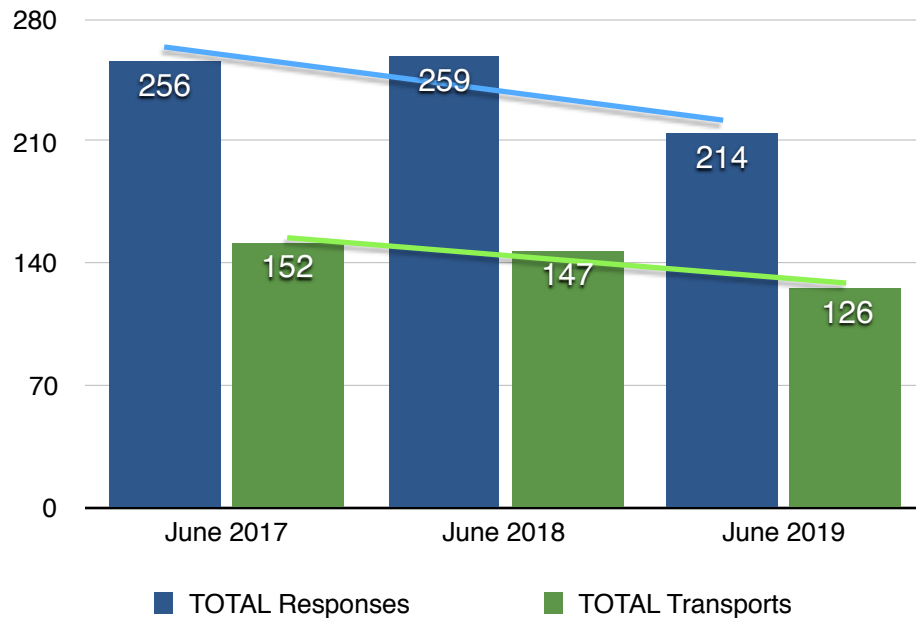
**\$7,115.03**



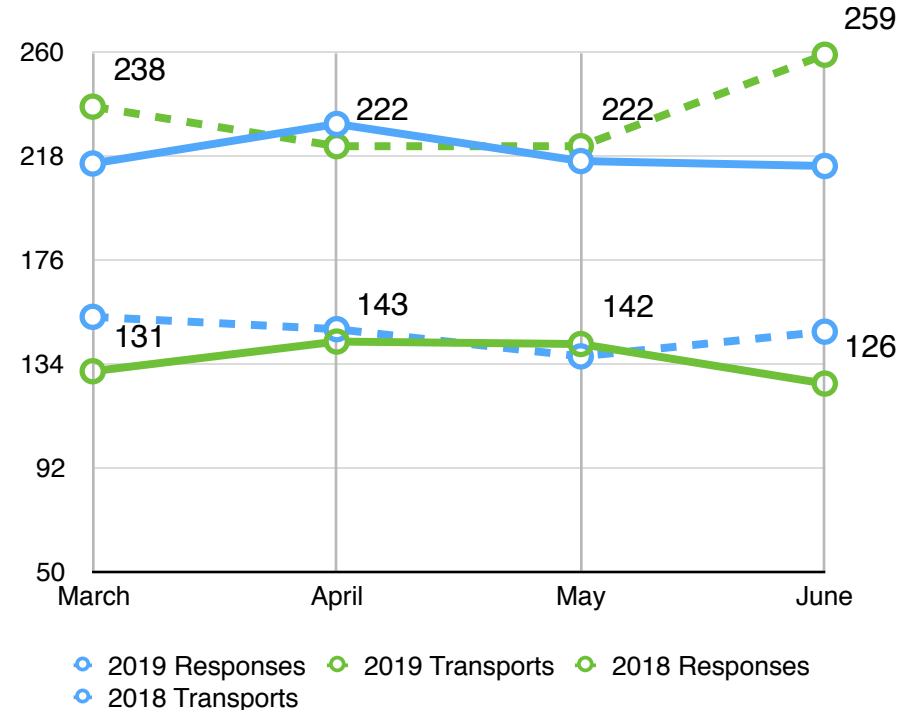
## Patterson District Ambulance Response Report June 1, 2019 - June 30, 2019 Monthly Response Summary

	P91	P92	P93/05	Westside	AMR	PDA TOTALS	Other TOTALS	GRAND TOTALS
Responses	111	101	2	11	4	214	15	229
Transports	71	55		4	2	126	6	132
Transport %	63.96%	54.46%	0.00%	36.36%	50.00%	58.88%	40.00%	57.64%
Cancelled Response	12	17						
Adjusted Transport %	71.72%	65.48%						

3 Year Data for Month



Response and Transport Data





### PDA In District Response %

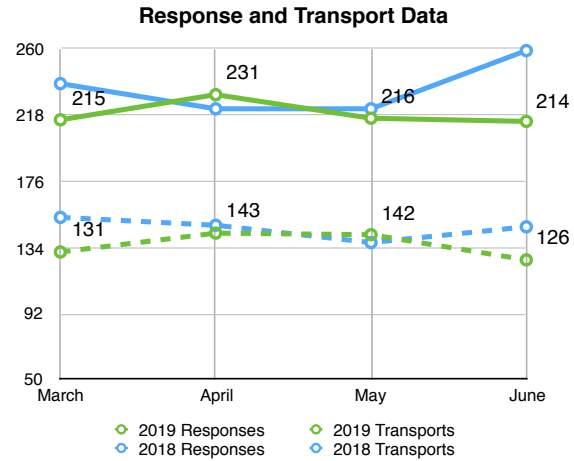
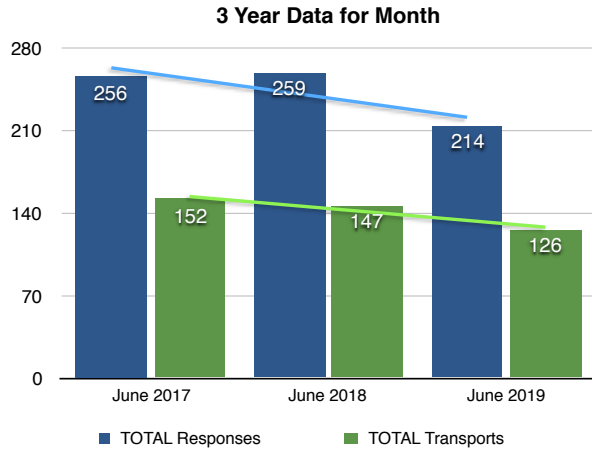
Last Month Response %	This Month Response %	NET Change Response %
91.14%	93.45%	2.31%

### Mutual Aid Responses

	Westside		AMR	
	Responses	Transports	Responses	Transports
INTO District	11	5	4	2
OUT of District	9	4	10	5

## Patterson District Ambulance Response Report June 1, 2019 - June 30, 2019 Monthly Response Summary

	P91	P92	P93	P1	WS	AMR	PDA TOTALS	Other TOTALS	GRAND TOTALS
Responses	111	101	2	3	11	4	214	15	229
Transports	71	55	0	0	4	2	126	6	132
Transport %	63.96%	54.46%	0.00%		36.36%	50.00%	58.88%	40.00%	57.64%
Cancelled Response	12	17	0						
Adjusted Transport %	71.72%	65.48%	0.00%						



### Mutual Aid Responses

	Westside		AMR	
	Responses	Transports	Responses	Transports
INTO District	11	5	4	2
OUT of District	9	4	10	5

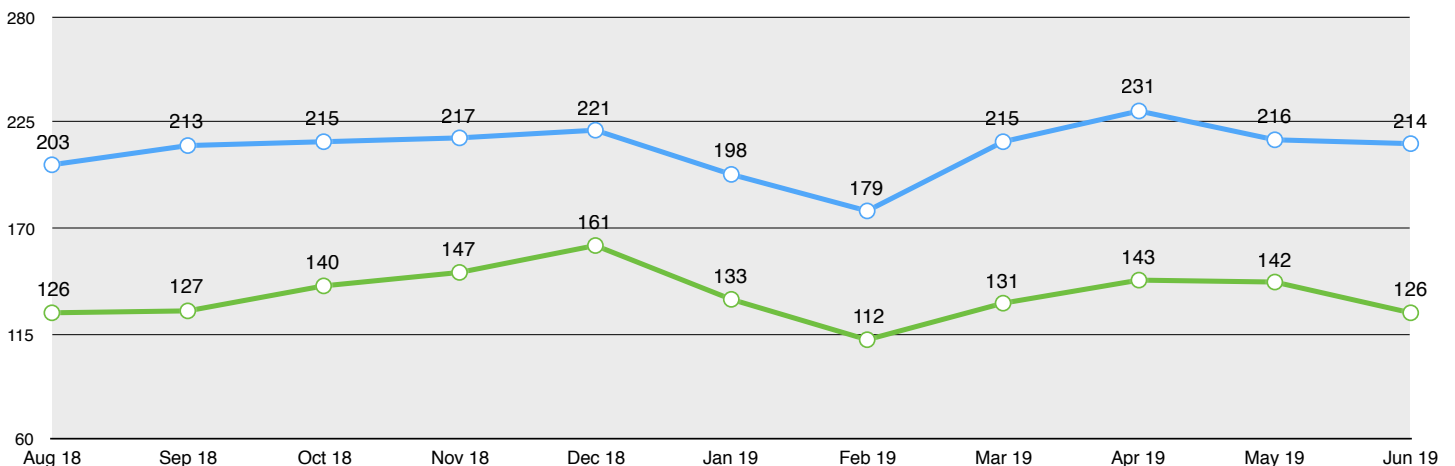
### PDA In District Response %

Last Month %	This Month %	NET Change %
91.14%	93.45%	2.31%

### Rolling Compliance Periods - Snapshot on July 26, 2019

Urban		Suburban		Rural	
Code 3	Code 2	Code 3	Code 2	Code 3	Code 2
92.82%	95.74%	83.33%	100%	100%	80.00%

### Rolling 12 Months - Responses / Transports





### Executive Summary Snapshot

06/30/19    05/31/19    16 Month Avg

#### Gross Charges

\$599,496.00    \$644,458.00    \$643,307.06

#### Transports

145    150    152

#### Collections

\$87,056.00    \$150,888.00    \$146,274.16

#### Contractual Adjustments

\$477,565.00    \$559,899.00    \$488,260.67

#### Write Offs

\$36,460.00    \$55,228.00    \$63,054.70

#### Average Daily Revenue

\$19,983.20    \$20,788.97    \$21,443.57

#### Revenue Per Transport

\$4,134.46    \$4,296.39    \$4,239.26

#### Collections Per Transport

\$600.39    \$1,005.92    \$963.92

#### Contractual Allowance Per Transport

\$3,293.55    \$3,732.66    \$3,217.53

### Month Ending

# 06/30/19

06/30/19    05/31/19    16 Month Avg

#### Collection % Gross

14.5%    23.4%    22.7%

#### Accounted for Funds

94.2%    97.5%    97.0%

#### Aging by Range

Payor Class	Current Month	Previous Month	16 Month Avg
0 - 30	\$183,054.00	\$174,864.00	\$215,686.52
31 - 60	\$110,797.00	\$105,380.00	\$153,428.26
61 - 90	\$67,699.00	\$50,250.00	\$98,533.55
91 - 120	\$29,860.00	\$27,043.00	\$49,986.50
120+	\$104,143.00	\$116,877.00	\$182,008.14

#### Aging Payor Class

Payor Class	Current Month	Previous Month	16 Month Avg
Medicare	\$27,630.00	\$22,173.00	\$46,631.81
Medicaid	\$23,697.00	\$25,140.00	\$27,763.93
Insurance	\$283,158.00	\$233,685.00	\$315,526.97
Self Pay	\$156,363.00	\$188,711.00	\$306,678.76
Facility	\$4,705.00	\$4,705.00	\$3,041.56

#### Days Sales Outstanding

25    24    35

### Revenue Cycle Performance

06/30/19    05/31/19    16 Month Avg

#### Charges by Class

Payor Class	Current Month	Previous Month	16 Month Avg
Medicare	\$263,831.00	\$210,618.00	\$255,884.88
Medicaid	\$180,545.00	\$272,445.00	\$190,350.31
Insurance	\$77,900.00	\$118,550.00	\$117,104.69
Self Pay	\$77,220.00	\$42,845.00	\$79,967.19
Facility	\$0.00	\$0.00	

#### Collections by Class

Payor Class	Current Month	Previous Month	16 Month Avg
Medicare	\$27,429.00	\$36,069.00	\$33,002.71
Medicaid	\$10,940.00	\$7,718.00	\$9,507.99
Insurance	\$42,225.00	\$99,524.00	\$94,519.48
Self Pay	\$6,462.00	\$7,577.00	\$9,243.98
Facility			

#### Transports by Class

Payor Class	Current Month	Previous Month	16 Month Avg
Medicare	47	78	57
Medicaid	66	51	45
Insurance	26	28	26
Self Pay	11	7	22
Facility	0	0	

#### Pay Mix Transports

Payor Class	Current Month	Previous Month	16 Month Avg
Medicare	31.3%	47.6%	37.6%
Medicaid	44.0%	31.1%	30.1%
Insurance	17.3%	17.1%	17.6%
Self Pay	7.3%	4.3%	14.8%
Facility	0.0%	0.0%	0.0%

#### Pay Mix Aging

Payor Class	Current Month	Previous Month	16 Month Avg
Medicare	5.6%	4.7%	6.7%
Medicaid	4.8%	5.3%	4.0%
Insurance	57.1%	49.3%	45.1%
Self Pay	31.6%	39.8%	43.8%
Facility	0.9%	1.0%	0.4%

# DEL PUERTO HEALTH CENTER

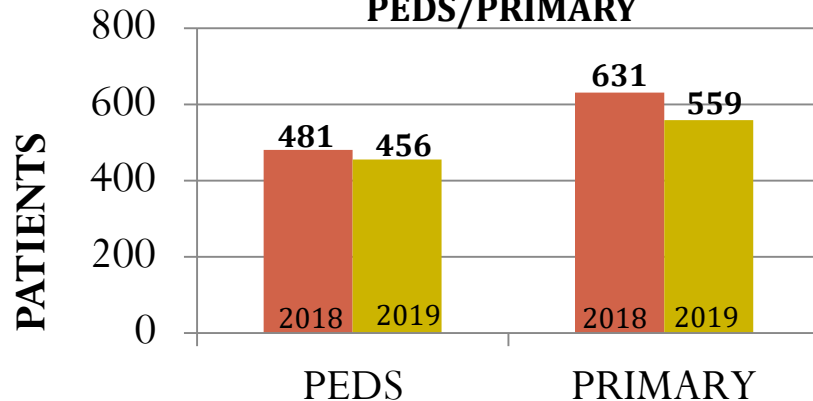
## June 2018/2019

Industrial Accounts

2018= 1,112  
2019= 1,015

- 8.7 %

### PATIENT VOLUME PEDS/PRIMARY



### PRIMARY CARE

2018 RODRIGUEZ/ CHRISTINE / LENNARD

2019 RODRIGUEZ/ CHRISTINE/ LENNARD

### PEDIATRICS

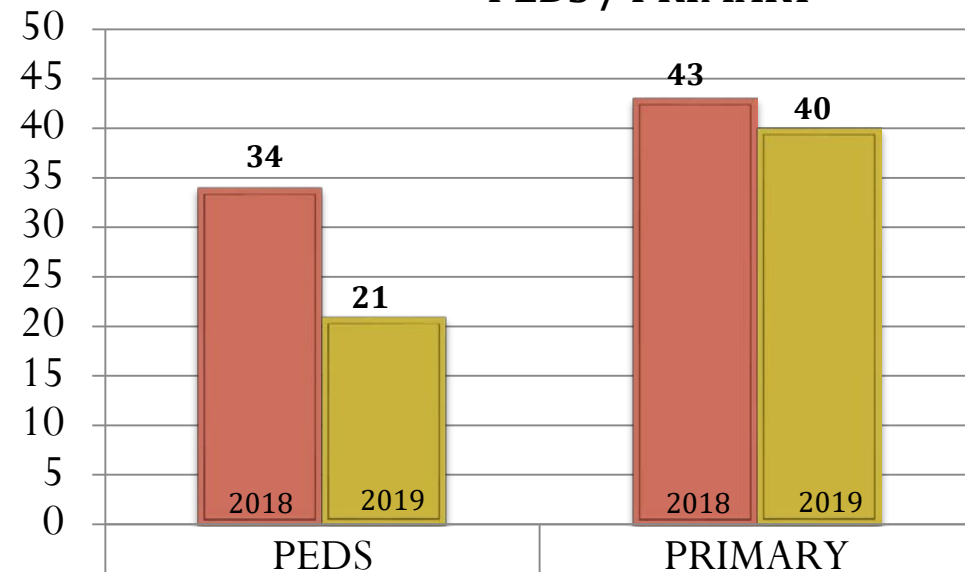
2018 CHRISTINE/RODRIGUEZ/LENNARD

2019 CHRISTINE/ RODRIGUEZ/ LENNARD /RAY-DATTA

2018 = 77  
2019 = 61

- 20.8 %

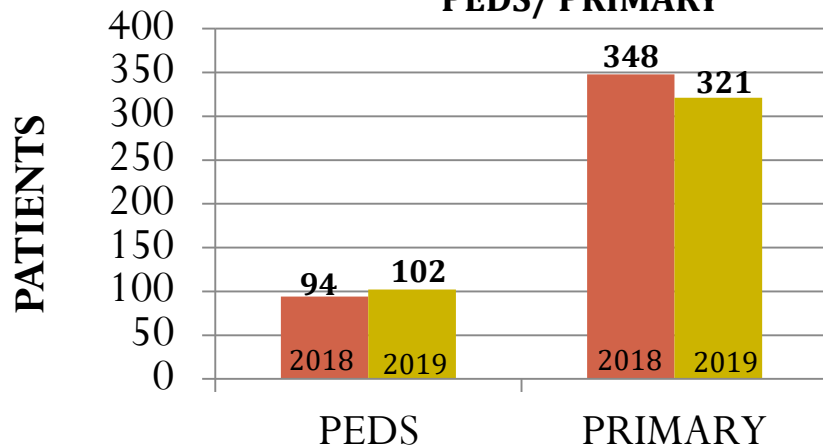
### NEW PATIENT VOLUME PEDS / PRIMARY



2018= 442  
2019= 423

- 4.3 %

### SAME DAY APPOINTMENTS PEDS/ PRIMARY

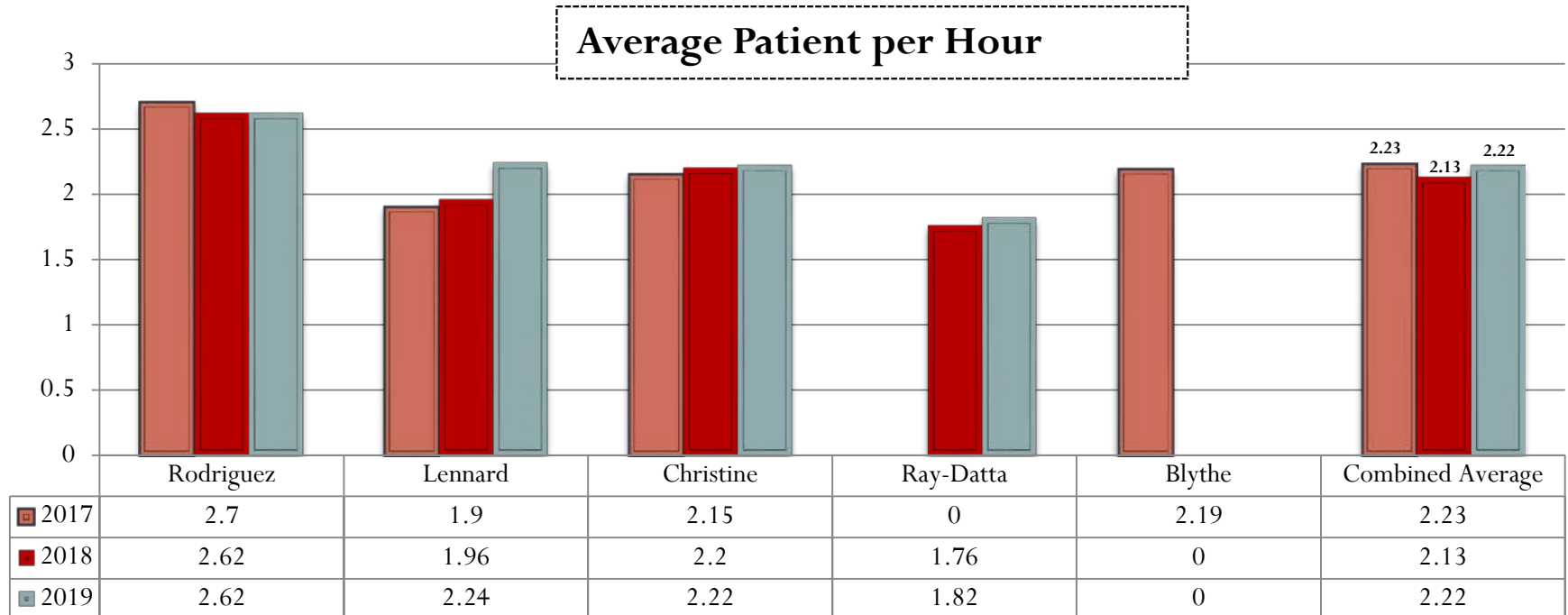
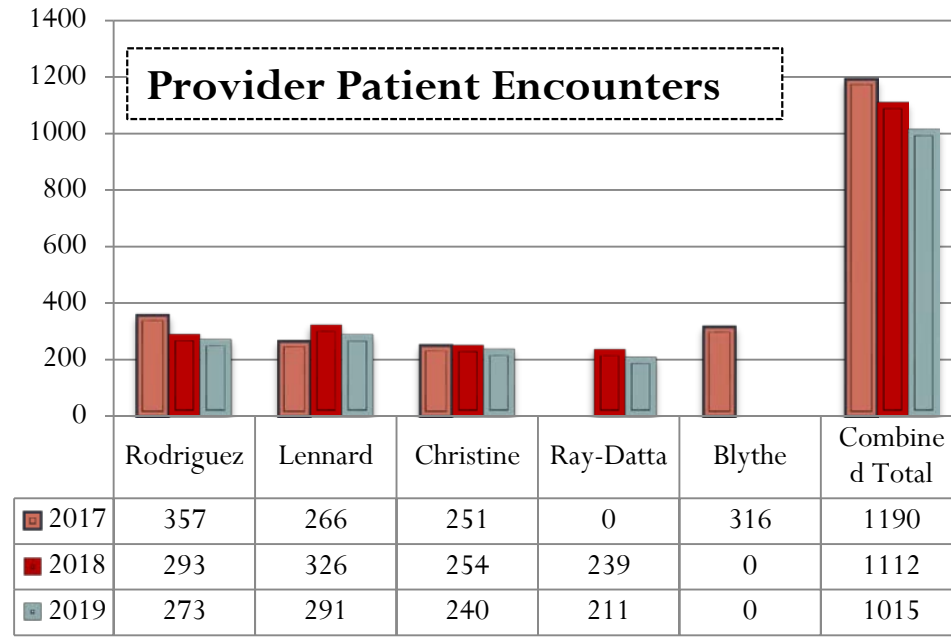
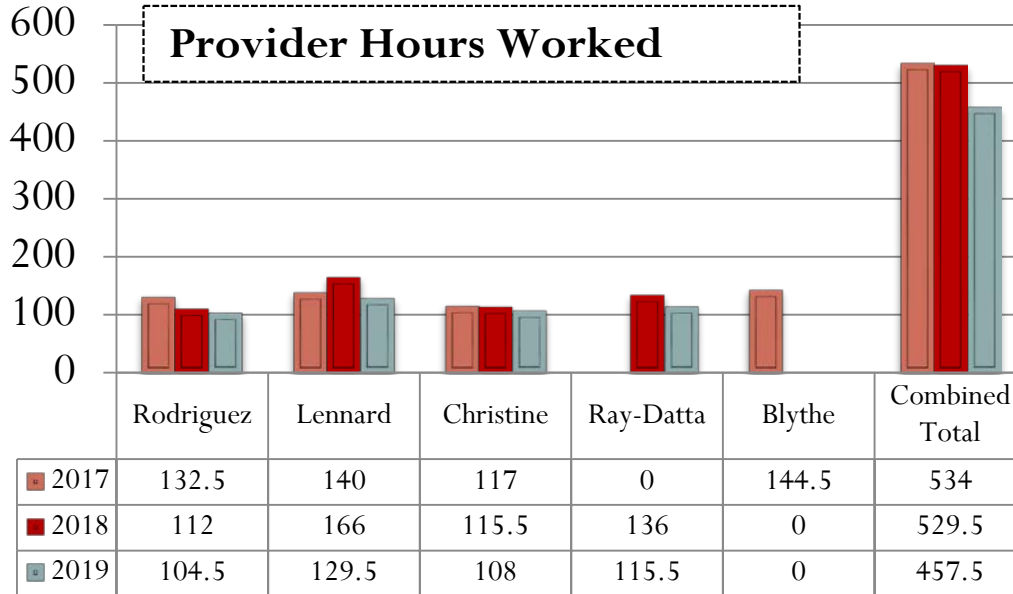


2018	34	43
2019	21	40

# Productivity per Provider

## June 2017-2019

- 72 hrs less than last year
- vacation, sick
- 





Del Puerto Health Care District  
**Balance Sheet**  
As of June 30, 2019

	%				
	Jun 30, 19	May 31, 19	Change	Jun 30, 18	% Change
<b>TENTATIVE FYE June 30, 2019</b>					
<b>ASSETS</b>					
Current Assets					
Total Checking/Savings	2,634,426	2,853,904	(8%)	2,244,819	17%
Total Accounts Receivable	753,920	610,245	24%	868,580	(13%)
Total Other Current Assets	83,551	(41,612)	301%	87,842	(5%)
<b>Total Current Assets</b>	<b>3,471,897</b>	<b>3,422,537</b>	<b>1%</b>	<b>3,201,241</b>	<b>8%</b>
Fixed Assets					
Total 15000 · Capital assets	5,207,639	5,226,264	(0%)	5,184,068	0%
Total Fixed Assets	5,207,639	5,226,264	(0%)	5,184,068	0%
<b>TOTAL ASSETS</b>	<b>8,679,536</b>	<b>8,648,801</b>	<b>0%</b>	<b>8,385,309</b>	<b>4%</b>
<b>LIABILITIES &amp; EQUITY</b>					
Liabilities					
Total Current Liabilities	405,402	359,604	13%	343,553	18%
Total Long Term Liabilities	2,743,097	2,750,905	(0%)	2,899,515	(5%)
Total Liabilities	3,148,499	3,110,509	1%	3,243,068	(3%)
Equity					
3900 · Unrestricted Assets	470,734	1,257,734	(63%)	739,977	(36%)
Total 3900a · Designated Funds (Cash)	2,178,745	1,391,745	57%	1,579,290	38%
3903 · Net Fixed Assets (Capital)	2,492,762	2,492,762		1,861,535	34%
Net Income	388,793	396,048	(2%)	961,440	(60%)
Total Equity	5,531,034	5,538,289	(0%)	5,142,242	8%
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>8,679,533</b>	<b>8,648,798</b>	<b>0%</b>	<b>8,385,310</b>	<b>4%</b>

<b>Operating Acct</b>	
<b>Month End Cash on Hand</b>	<b>\$ 2,634,426</b>
3901 · Mitigation Fees	\$ (119,804)
1003a · TCB-USDA Debt Reserve 7237	\$ (106,667)
3905 · Restricted for Debt Service	\$ (91,941)
3902 · Asset Replacement Fund	\$ (656,000)
3906 · Operating Cash Reserve	\$ (1,311,000)
A/P & Payroll Liability	\$ (315,366)
<b>Unencumbered cash</b>	<b>\$ 33,648</b>

Del Puerto Health Care District  
YTD by Class  
July 2018 through June 2019

TENTATIVE FYE June 30, 2019

	Total 01 DPHCD			Total 02 Patterson District Ambulan			Total 03 Del Puerto Health Cente			Total 06 Keystone Bldg C			TOTAL		
	Jul '18 - Jun 19	Budget	% of Budget	Jul '18 - Jun 19	Budget	% of Budget	Jul '18 - Jun 19	Budget	% of Budget	Jul '18 - Jun 19	Budget	% of Budget	Jul '18 - Jun 19	Budget	% of Budget
Ordinary Income/Expense															
Income															
4000 · Net patient service revenue				1,783,496	1,771,230	101%	2,067,877	2,267,460	91%				3,851,373	4,038,690	95%
44000 · Tenant Income							7,200	7,200	100%				7,200	7,200	100%
5905 · Other Income	1,824	2,400	76%	119,420	3,000	3,981%	195,243	3,600	5,423%				316,487	9,000	3,517%
<b>Total Income</b>	<b>1,824</b>	<b>2,400</b>	<b>76%</b>	<b>1,902,916</b>	<b>1,774,230</b>	<b>107%</b>	<b>2,270,320</b>	<b>2,278,260</b>	<b>100%</b>				<b>4,175,060</b>	<b>4,054,890</b>	<b>103%</b>
Gross Profit	1,824	2,400	76%	1,902,916	1,774,230	107%	2,270,320	2,278,260	100%				4,175,060	4,054,890	103%
Expense															
601.000 · Salaries & Wages	333,969	331,200	101%	943,272	928,080	102%	955,847	960,800	99%				2,233,088	2,220,080	101%
602.000 · Employee Benefits	73,382	89,936	82%	212,780	216,334	98%	213,457	230,723	93%				499,619	536,993	93%
603.000 · Professional Fees	99,603	136,861	73%	85,653	54,000	159%	675,706	728,480	93%				860,962	919,341	94%
604.000 · Purchased Services	16,521	18,400	90%	152,858	172,378	89%	279,162	285,900	98%				448,541	476,678	94%
605.000 · Supplies	8,159	9,720	84%	67,561	75,720	89%	86,414	121,800	71%				162,134	207,240	78%
606.000 · Utilities	6,564	7,200	91%	15,164	15,600	97%	42,583	46,440	92%				64,311	69,240	93%
607.000 · Rental and Lease	4,476	6,960	64%	347	420	83%	6,731	6,780	99%				11,554	14,160	82%
608.000 · Insurance Coverages	32,161	30,653	105%	196,702	191,690	103%	146,984	145,257	101%				375,847	367,600	102%
609.000 · Maintenance & Repairs	3,348	3,720	90%	102,547	96,780	106%	26,733	30,960	86%				132,628	131,460	101%
610.000 · Depreciation and Amortization	30,863	31,080	99%	116,834	126,600	92%	85,080	87,300	97%				232,777	244,980	95%
611.000 · Other operating expenses	72,146	59,985	120%	154,819	123,000	126%	62,726	70,276	89%				289,691	253,261	114%
<b>Total Expense</b>	<b>681,192</b>	<b>725,715</b>	<b>94%</b>	<b>2,048,537</b>	<b>2,000,602</b>	<b>102%</b>	<b>2,581,423</b>	<b>2,714,716</b>	<b>95%</b>				<b>5,311,152</b>	<b>5,441,033</b>	<b>98%</b>
Net Ordinary Income	(679,368)	(723,315)	94%	(145,621)	(226,372)	64%	(311,103)	(436,456)	71%				(1,136,092)	(1,386,143)	82%
Other Income/Expense															
Other Income															
701.000 · District Tax Revenues	1,238,530	1,218,000	102%	238,021	236,400	101%							1,476,551	1,454,400	102%
702.000 · Impact Mitigation Fees	35,071		100%										35,071		100%
703.000 · Investment Income	6,054	2,220	273%										6,054	2,220	273%
704.000 · Interest Expense							(65,468)	(65,000)	101%				(65,468)	(65,000)	101%
705.000 · Keystone Tenant Income										182,263	174,000	105%	182,263	174,000	105%
706.000 · Loss on Disposal of Asset				(441)									(441)		100%
708.000 · Non-Guaranteed Grant Revenue	787						228		100%				1,015		100%
<b>Total Other Income</b>	<b>1,280,442</b>	<b>1,220,220</b>	<b>105%</b>	<b>237,580</b>	<b>236,400</b>	<b>100%</b>	<b>(65,240)</b>	<b>(65,000)</b>	<b>100%</b>	<b>182,263</b>	<b>174,000</b>	<b>105%</b>	<b>1,635,045</b>	<b>1,565,620</b>	<b>104%</b>
Other Expense															
801.000 · Common Area Maintenance															
802.000 · Keystone District Expense	(15)									109,662	108,000	102%	109,647	108,000	102%
803.000 · Non-Guaranteed Grant Consultant	298						219						517		100%
<b>Total Other Expense</b>	<b>283</b>						<b>219</b>			<b>109,662</b>	<b>108,000</b>	<b>102%</b>	<b>110,164</b>	<b>108,000</b>	<b>102%</b>
Net Other Income	1,280,159	1,220,220	105%	237,580	236,400	100%	(65,459)	(65,000)	101%	72,601	66,000	110%	1,524,881	1,457,620	105%
<b>Net Income</b>	<b>600,791</b>	<b>496,905</b>	<b>121%</b>	<b>91,959</b>	<b>10,028</b>	<b>917%</b>	<b>(376,562)</b>	<b>(501,456)</b>	<b>75%</b>	<b>72,602</b>	<b>66,000</b>	<b>110%</b>	<b>388,790</b>	<b>71,477</b>	<b>544%</b>