

1. Call to order

By President Pittson @ 6:34 pm

2. Pledge of Allegiance

3. Board of Directors Roll Call.

**Directors Present:** 

Director, Steve Pittson Director, Becky Campo

Director, Anne Stokman

Director, Luis Avila

Director, George Galloway Mac Master

**Directors Absent:** 

None

**Staff Present:** 

Administrative Director/CEO, Karin Hennings

Ambulance Director, Paul Willette Health Center Manager, Suzie Benitez

Accounting Finance Manager, Maria Reyes-Palad

Clerk of the Board, Cheryle Pickle

District Legal Council: Derek Cole, Attorney, Cole Huber, LLP

We have a Quorum.

#### 4. Reading of the Mission Statement

"The District's primary mission is to provide the highest quality health care services through Patterson District Ambulance and Del Puerto Health Center, while continuing to expand healthcare availability to the citizens of the Del Puerto Health Care District."

#### 5. Public Comment Period

#### Present:

Chance Condit, Supervisor – Supervisor Condit let the Board know healthcare on the west side of Stanislaus County is a top priority for him, and he will continue the Westside Healthcare Task Force.

Dave Imus

Michael Courtney

Joshua Brace

There were no conflicts of interest. 6. **Declarations of Conflict:** 

7. Approval of Agenda:

M/S/C To accept the agenda. Director Stokman / Director

Mac Master

Ayes: Directors Pittson, Campo, Stokman, Avila, Mac Master

Nays: None Abstain: None

**Passed** 



- 8. Consent Calendar \* [Routine committee reports, minutes, and non-controversial items]
  - A. \*Approve December 7, 2020 Special Board Meeting Minutes
  - B. \*Adoption of Board Meetings Regular Calendar for CY 2021
  - C. \*Approve Finance Committee Meeting Minutes for October 21, 2020
  - D. \*Accept Month End Financials & Warrants for October, November & December 2020
  - E. \*Adopt Resolution to change to Credit Card Issuer to Umpqua Bank
  - F. \*Adopt Policy on Disposal of Surplus Equipment & Real Estate
  - G. \*Adopt Policy on Electronic Device Replacement
  - H. \*Adopt Policy on Statement of Investment

Director Mac Master requested that item F be pulled out of the consent calendar.

M/S/C That the Board of Directors accept the Consent Calendar minus Item 8F. /Director Campo / Director Avila

Ayes: Directors Pittson, Campo, Stokman, Avila,

Mac Master

Nays: None Abstains: None

Passed

#### 9. Regular Calendar

A. \* (Item 8.F) Adopt Policy on Disposal of Surplus Equipment & Real Estate

Director Mac Master is concerned that the Staff would be able to sell Real Estate without the Boards involvement. Ms. Henning referred to the draft policy wording. The first item under sale of real estate states that the Board takes action to declare the property surplus and authorizes District staff to obtain an appraisal. Later the Board has to act to accept or reject the highest bid.

M/S/C To adopt Policy on Disposal of Surplus
Equipment & Real Estate / Director Mac Master / Director
Campo

Ayes: Directors Pittson, Campo, Stokman, Avila,

Mac Master

Nays: None
Abstains: None

**Passed** 

B. FYE June 30, 2020 Audited Financial Statements Report & Reguest for Acceptance

David Imus with WIPFLI presented the audit report for FYE June 30, 2020. (attached copy of slide presentation)

M/S/C That the Board of Directors accept and adopt the Audited Financial Statements Report as presented /Director Stokman / Director Campo.



Ayes: Directors Pittson, Campo, Stokman, Avila,

Mac Master

Nays: None Abstains: None

Passed

#### C. Annual Election of Board Officers.

Ms. Hennings reviewed the election process:

Nominations from the floor.

Chair announces nominees.

Chair calls for vote by show of hands.

Clerk counts and announces winner.

The results were as follows:

President – Director Steve Pittson

Vice President – Directory Becky Campo

Secretary - Director Luis Avila

Treasurer - Directory Anne Stokman

Finance Committee – Chair Director Anne Stokman Director Becky Campo

West Side Task Force - Director Gallo Mac Master

Ad hoc Committee - Community Assessment - Director Anne Stokman

All Offices are immediately effective.

#### D. Annual Banking Access Resolution #21-03

Ms. Hennings explained that each year, after the election of officers, the Board requires annual adoption of operational policy and procedure for Banking Access and Security. The following names will be added to the Banking Security and Access Matrix granting access and security according to the matrix.

**Board President** 

Steve Pittson

**Board Vice-Pres** 

Becky Campo

Board Treasurer

Anne Stokman Luis Avila

Board Secretary
Board Member

George Gallo Mac Master

M/S/C To adopt Resolution #21-03: 2021 Banking Access and Security Resolution /Director Campo /

Director Stokman

Ayes: Directors Pittson, Campo, Stokman, Avila,

Mac Master

Nays: None Abstains: None

**Passed** 



#### E. Selection of (2) Board members to Meet Quarterly with the Patterson City Council

Ms. Hennings explained that this came about because of a recommendation Director Campo made that we try and communicate with other agencies in the area. Director Campo shared that these meetings will be casual. It is a chance for the city to be aware of what we are doing. Director Mac Master expressed interest in attending these meeting. Director Avila expressed that he would like to attend because he lives in Diablo Grande and it would be a good opportunity to connect this part of the District with the City Council. Director Campo wants to be involved especially at the first meeting. It was suggested that they could rotate the responsibility. The month before each meeting they could assign who would attend.

The first month Director Campo and Director Mac Master would attend. Director Avila would be in line for the second meeting.

#### F. District & Ambulance Headquarters update

Ms. Hennings gave a report to update the Board on the status of the District & Ambulance headquarters.

See attached copy of the slide presentation.

#### G. Review of Ambulance Acquisition Plan

Ms. Henning reviewed the status of the ambulance fleet and the schedule to replace them. See attached copy of the slide presentation.

# 10. **Reports**A. E

Employee Anniversaries & New Hires	<u>December/January</u>	<u>Years</u>
Ambulance:	Dennis Flannery Chantale Pakosz	19 Years 1 Year
Health Center: Administration	Eneida Barrera None	17 years

#### B. District Wide Community Assessment – Director Stokman

Director Stokman said that the Survey had been mailed. There were 53 questions. She had done her survey online and it took about 8 minutes. Another board member had mailed theirs and it took about 10 minutes to complete. As of last Friday, there had been 12 people who had completed the survey. Sacramento State updates the District on Fridays. Ms. Hennings will update the board after she receives the information on Friday. Ms. Hennings added that there had been two ads in the Patterson Irrigator and an article. It had also been placed on "Peach Jar, the social media site used by the schools. Director Avila will put it on "Next Door", the social media for Diablo Grande.

Ms. Hennings said there is also 3 \$200.00 gift card incentives that will be issued. The deadline for the incentive is January 31, 2021. After that Sacramento State will continue to make follow up calls to secure the number of surveys that we need. (300-400 responses)



- C. West Side Health Care Task Force George Galloway Mac Masters There has not been a meeting.
- D. CEO Annual Performance Evaluation Director Becky Campo
  Director Campo explained that the reason this item is on the agenda is to remind the Board
  to be on time. There is nothing to report at this time.
- E. Ambulance Paul Willette, Director of Ambulance Operations Mr. Willette reviewed his reports for the months of November and December. He pointed out they have been very busy. There were several mutual aid responses into the district. Also, PDA handled several responses in the Modesto/Turlock district.

He also updated the board on the project that they are helping the county health department with the Covid-19 Vaccination site. They are scheduled to open on Friday. They will be opened from 9:00 am to 6:00 pm Tuesday through Saturday. They will start Friday with 500 doses.

PDA, Benitez the Health Center, Westside, Newman, and the school district are all participating.

Health Center - Suzie Benitez, Health Center Manager

Ms. Benitez reviewed the report for November and December. There have been lots of issues with staffing due to Covid and various reasons. The providers have had their schedules effected as well. Telehealth has played a large part io\n being able to see our patients during this time.

They have worked very hard at becoming a Vaccine Provider. They received their first vaccines only to find out it was in the recalled Moderna vaccine batch. After receiving the clearance, they were able to give 90 vaccines and are scheduled to give an additional 40 tomorrow. Will find out from public health how many more doses they will be allotted.

Administration - Karin Hennings, Administrative Director / CEO

Ms. Hennings announced that Dr. Blythe will be returning to Florida to live closer to extended family. She will be assisting in the recruiting process by making recommendation of a candidate she knows to take her place.

Jose Vigil accepted a position as a clinic manager in a Drug Treatment facility. This clinic is part of an 18 clinic group out of Stockton. So, we will be looking for additional help for Ms. Benitez.

Yesenia Sanchez will be rejoining the health center. She left due her mother's illness. Her mother has since passed away and we are happy to welcome Yesenia back on February 02.

11. Director Correspondence, Comments, Future Agenda Items - None



12.	<b>Upcoming</b>	Regular Board	and Standing	Committee	Meeting	Dates
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Finance - Wed, Feb 17, 2021 @ 8:00 am Board - Mon, Feb 22, 2021 @ 6:30pm Finance - Wed, Mar 24, 2021 @ 8:00 am Board - Mon, Mar 2, 2021 @ 6:30pm Finance - Wed, Apr 21, 2021 @ 3:00 pm Board - Mon, Apr 26, 2021 @ 6:30pm

Adjourned to Closed Session @ 8:34 pm

13. Closed Session [Board of Directors may recess to closed session for discussion of certain matters as legally permitted. Any action taken shall be reported in open session.]

A. Gov't Code § 54956.9(b)

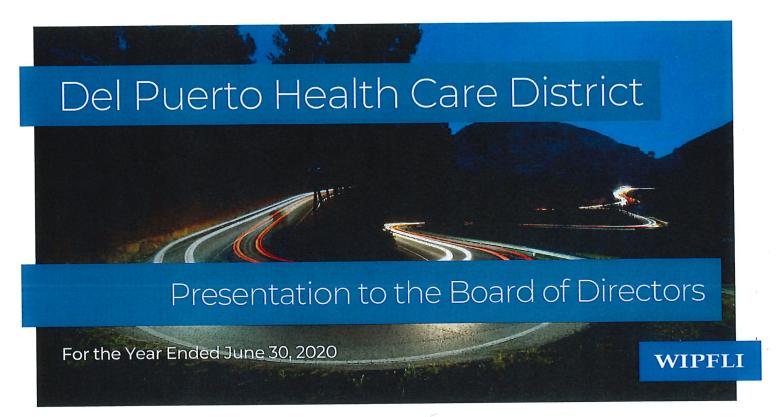
Conference with Legal Counsel - Anticipated litigation or significant exposure to litigation: Two (2) potential cases.

Α. Reconvene to Open Session – Report of Closed Session @8:51 pm No reportable items. Instructions given to staff.

Adjourn @ 8:52 pm

Respectfully Submitted by:

Luis Avila, Board Secretary



## **Table of Contents**

- Required Communications
- Financial Statement Review
- Financial Analysis
- Accounting Standards Updates

The following information is solely for the use of the Board of Directors and management. The financial information was derived from the audited financial statements for the years ended June 30, 2020 and 2019 and from other information obtained through the course of our audits.

#### Scope of the Audit Report

- Issued an unmodified opinion on the financial statements as of and for the year ended June 30, 2020.
- We issued a separate letter communicating significant information related to the audit process. This is referred to as the "Required Communications Letter."

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# Required Communications

Our Responsibilities under generally accepted auditing standards (GAAS)

- Express an opinion about whether the financial statements are presented in conformity with accounting principles generally accepted in the United States (GAAP).
- Plan and perform the audit to obtain reasonable, not absolute, assurance the financial statements are free of material misstatement.
- Consider internal control for purposes of designing our audit procedures, not for the purpose of expressing an opinion on their effectiveness.
- Communication of significant matters related to the audit.

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#### Planned Scope and Timing of the Audit

 We performed the audit according to the planned scope and timing previously communicated in the engagement letter and related discussions with management.

Other Information in Documents Containing Audited Financial Statements

- Our responsibility is to read other documents and consider whether such information is materially inconsistent with information, or the manner of presentation, appearing in the audited financial statements.
- We are not aware of, nor were we requested to devote attention to, any documents containing audited financial statements.

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# Required Communications

### Significant Accounting Policies

- Management is responsible for selection of accounting policies.
- Significant accounting policies are described in Note 1 to the financial statements.
- No transactions were noted for which there is a lack of authoritative guidance or consensus.
- No new accounting policies were adopted in 2020.

Significant Accounting Estimates Affecting the Financial Statements

- Accounting estimates are an integral part of the financial statements prepared by management.
- The most sensitive estimates affecting the financials statements are:
  - Valuation of patient receivables, including the contractual allowances and an allowance for doubtful accounts
  - Third-party settlements
  - ► CARES funding revenue recognized
- We evaluate key factors and assumptions to determine if estimates are reasonable in relation to the financial statements as a whole.

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# Required Communications

Corrected and Uncorrected Misstatements

Summary of audit adjustments proposed and accepted by management:

			Revenue in Deficiency of
, yest 222 - 10112	Assets	Liabilities	Expenses
To agree the opening balance of net positon  To adjust contractual adustments and	\$	\$ -	\$ (106)
allowance for bad debt	(184,278)	_	(184,278)
To adjust PPS	47,152	-	47,152
Totals:	\$ (137,126)	\$ -	\$ (137,232)

 Management adjustments were made throughout the audit engagement. However, the net effect on the financial statements as a whole was minimal

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#### Management Representations

- Management has provided a representation letter dated the same date as our audit opinion.
- A copy of the representation letter is attached to the required communications letter.

#### Other

- No significant difficulties were encountered in performing the audit.
- No disagreements were noted regarding accounting or auditing matters.
- To our knowledge, management has not obtained opinions from other independent accountants regarding the application of GAAP.
- We may discuss a variety of matters, including application of GAAP, with management in the normal course of our professional relationship. Our responses, in our judgment, were not a condition of our retention as independent auditors.

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# Required Communications

#### Internal Controls

- The required communications letter identified certain accounting and operational matters for the Organization's consideration. Further detail regarding the items summarized below, including recommendations to improve controls, can be found in the required communications letter dated the same date as the audit report, to the Board of Directors.
- The following internal control matter was considered to be a significant deficiency:
  - Financial Accounting and Reporting
    - Wipfli is relied upon to draft the financial statements and the notes and disclosures included with the financial statements in the audit reports.
    - This is a common finding, since many hospitals rely on their audit firms for specialized knowledge of disclosure requirements.



# Financial Statement Review – Statements of Net Position

- Overall cash increased as result of increased patient revenue collections and grants.
- Patient accounts receivables decreased due to increased collections.
- Third-party settlement receivables decreased as previous years' Medicare and Medi-Cal cost report settlements were processed.

Assets	2020		2019	\$ Cha	nge	% Ch	ange
_ Parties San Figer 1 I I III La	diverse in	(in	thousand	ds)	2 1.00	52-1	
Current assets:							
Cash and cash equivalents:							
Cash	\$ 3,058	\$	2,273	\$	785		35%
Restricted cash	119		107		12		11%
Receivables:							
Patient accounts - Net	284		490		(206)		-42%
Third-party settlements	124		288		(164)		-57%
Other receivables	8		3		5		195%
Inventory	40		44		(4)		-9%
Prepaids	47		26		22		85%
Total current assets	3,680		3,230	2	450	zi a	14%
Noncurrent assets:	s Marintan er e						
Board designated cash and cash equivalents	146		335		(189)		-56%
Capital assets - Net	5,392	10.	5,284		108		2%
Total noncurrent assets	5,538	23.	5,619		(81)	90	-1%
TOTAL ASSETS	\$ 9,218	\$	8,849	\$	370		4%

Financial Statement Review – Statements of Net Position (Continued)

- Accounts payable decreased due to less amounts being owed to vendors at year-end than in prior year.
- Unearned revenue was incurred as a result of Provider Relief Funds received.
- Long-term liabilities decreased as the District continued to pay down their current debt without adding any significant new debt.

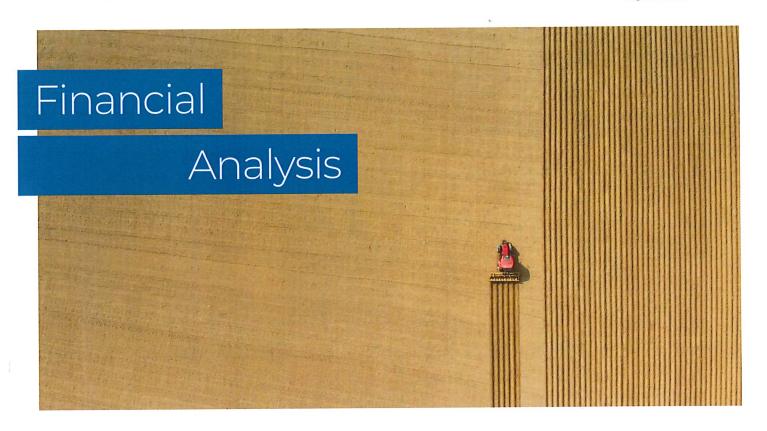
Liabilities and Net Position	:	2020		2019	\$ Change	% Change
Current liabilities:			(ir	n thousand	s)	
Current portion of long-term debt	\$	107	\$	100	7	7%
Accounts payable		136		174	(38)	-22%
Deposits held for others		10		-	10	100%
Unearned revenue		96		-	96	100%
Accrued compensation and related liabilities		218		175	42	24%
Total current liabilities		566		449	117	26%
Noncurrent liabilities:						
Long-term debt - less current portion		2,550		2,733	(182)	-7%
Total liabilities		3,116		3,182	(66)	-2%
Net position:						37- 10
Net investment in capital assets		2,734		2,451	283	12%
Restricted for debt service		119		107	12	11%
Unrestricted		3,249		3,109	140	5%
Total net position		6,102		5,667	435	8%
TOTAL LIABILITIES AND NET POSITION	\$	9,218	\$	8,849 \$	370	4%

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# Financial Statement Review Statements of Revenue, Expenses, and Changes in Net Position

- Patient service revenue Net of contractual allowances and discounts decreased by about \$165,000 (4%) in 2020.
  - Gross patient revenue increased \$49k.
  - Contractual allowances and write-offs increased \$255k, resulting in a net revenue decrease.
- Salaries and related benefits increased due to a similar FTE increase.
- Depreciation expense increased by approximately 10% as a result of new equipment being placed into service.
- Other expense increased by \$38k (14%) due to new GEMT quality assurance fees.
- The overall net position increased by the revenue in excess of expenses of \$435,000.

Statements of Revenue, Expenses,					
and Changes in Net Position	2020	2019	\$ CI	hange	% Change
Operating revenue:	(ir	n thousar	ids)		
Net patient service revenue	\$ 3,805	\$ 3,970	\$	(165)	-4%
Other operating revenue	206	225	7	(19)	-9%
Total operating revenue	4,011	4,195		(184)	-4%
Operating expenses:					
Salaries and wages	2,456	2,233		223	10%
Employee benefits	677	496		181	37%
Professional fees	790	861		(71)	-8%
Purchased services	476	449		27	6%
Supplies	185	164		21	13%
Utilities	65	64		1	2%
Rental and lease	11	12		(1)	-11%
Insurance	305	376		(71)	-19%
Repairs and maintenance	101	133		(32)	-24%
Depreciation	305	278		29	10%
Other	300	262		38	14%
Total operating expenses	5,671	5,327		345	6%
Loss from operations	(1,661)	(1,131)		(529)	47%
Nonoperating revenue - Net	2,096	1,656		440	27%
Excess of revenues over expenses	435	524		(89)	-17%
Net position - Beginning of year	5,667	5,142		524	10%
Net position - End of year	\$ 6,102	\$ 5,667	\$	435	8%



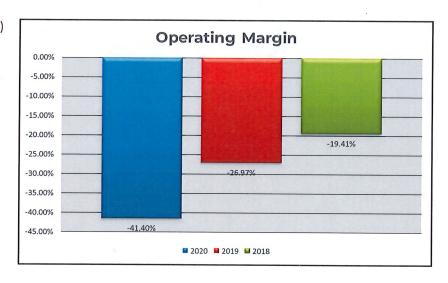
"Financial flexibility" - The ability of a business to withstand the financial consequences of significant changes in its situation.

Successful organizations realize "financial flexibility" by achieving superior performance with respect to:

- Profitability
- Liquidity
- Debt capacity
- Securing the condition of the physical facilities

The financial ratios appearing in the following graphs are presented to assist in understanding the "financial health" of the District.

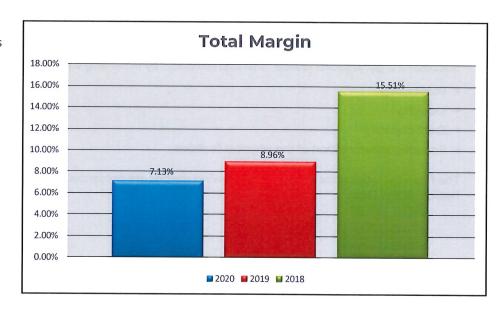
- Operating margin measures income (loss) from operations as a percentage of total operating revenue.
- High values indicate an ability to add new investments in capital assets without adding excessive new debt.
- Ratio decreased in 2020 from (27.0%) to (41.4%) due to increased loss from operations.



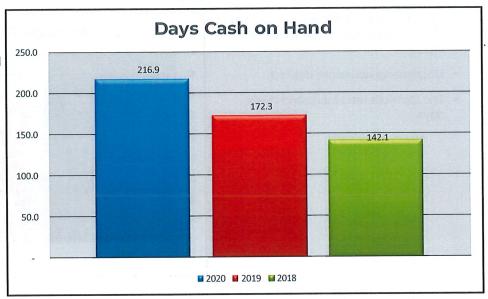
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# Financial Analysis

- Total margin includes the effect of nonoperating income, which is the tax subsidy.
- The District's total margin decreased in 2020 due to decreased revenue over expenses.



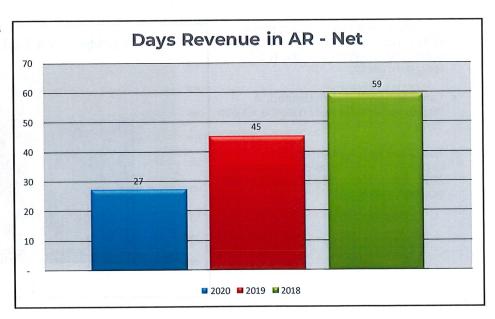
- Ratio measures the number of days of average cash expenses that the Organization maintains in cash and cash equivalents and short-term investments.
- The District's ratio increased in 2020 due to increased cash and cash equivalents from receipt of the increased patient revenue collections, tax related income, impact mitigation fees, and grants.



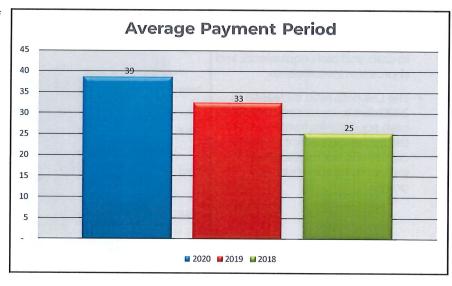
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# Financial Analysis

- Days revenue in patient accounts receivable measures the average time it takes to collect accounts.
- Decreasing values are desired.
- The District's ratio has increased significantly over the prior year, improving by 18 days.



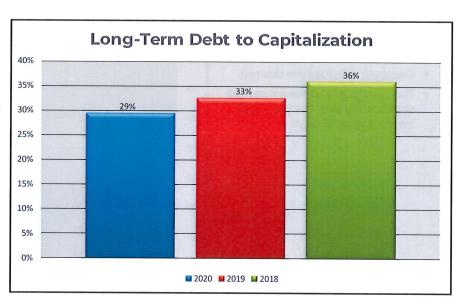
- Ratio measures the average number of days elapsed before current liabilities are paid.
- Decreasing values are desired.
- The District's ratio increased by six days.



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# Financial Analysis

- Long-term debt to capitalization is defined as total long-term debt to the sum of net position plus the total long-term debt.
- Decreasing values are desired. A higher value indicates limited ability to carry additional debt.
- The District's long-term debt to capitalization ratio has decreased in 2020 due to the increase in overall net position.





# Accounting Standards Updates

Governmental Accounting Standards Board (GASB) Statement No. 84 – *Fiduciary Activities* – Effective for periods beginning after 12/15/19 (FYE 2021 for the Hospital)

Establishes criteria for identifying fiduciary activities of all state and local governments.

- Potential fiduciary activities for governmental health care organizations include:
  - Pension plans (i.e., defined contribution plans).
  - Other post-employment benefit plans.

An activity meeting the criteria should be reported as a fiduciary fund in the financial statements. Criteria focuses on:

- Whether a government is controlling the assets of the fiduciary activity.
- Who the beneficiaries of the fiduciary activity are.

# Accounting Standards Updates

GASB Statement No. 87 - Leases - Effective for periods beginning after June 15, 2021 (FYE 2022 for the District).

- The GASB determined that a similar change in accounting standard was necessary to provide for consistency in reporting for leases
- Main components of GASB leases pronouncement:
  - Eliminates operating lease concept.
  - Requires all leases greater than 12 months to be reported on the statement of net position (deficit) as an asset and related liability.
  - Significant additional disclosures will be required by lease type.
- There will be potential impacts on debt covenants, debt ratings, and operating budget.
- Organizations should calculate the impact of this exposure draft prior to implementation so annual budget and covenant impacts are understood.

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# Accounting Standards Updates

GASB Statement No. 83 – *Certain Asset Retirement Obligations* – Effective for periods beginning after June 15, 2019 (FYE 2021 for the District)

 This Statement addresses accounting and financial reporting for liabilities associated with the legal obligation to perform future asset retirement activities.

GASB Statement No. 88 – *Certain Disclosures Related to Debt, including Direct Borrowings and Direct Placements* – Effective for periods beginning after June 15, 2019 (FYE 2021 for the District)

- This Statement improves information disclosed related to debt, including direct borrowings and direct placements. It also clarifies which liabilities governments should include when disclosing information related to debt.
- This Statement defines debt for purposes of disclosures in notes to financial statements as a liability that arises from a contractual obligation to pay cash (or other assets that may be used in lieu of cash) in one or more payments to settle an amount that is fixed at the date the contractual obligation is established.

# Accounting Standards Updates

GASB Statement No. 89 – Interest Cost Incurred Before the End of a Construction Period – Effective for periods beginning after December 15, 2020 (FYE 2022 for the District).

- The GASB issued guidance for accounting for interest expenses incurred during a construction period for nongovernmental entities.
- Main components of the GASB pronouncement:
  - Interest cost incurred before the end of a construction period should be recognized as an expense in the period in which the cost is incurred.
  - In previous years, this interest cost was capitalized as part of the historical cost of a capital asset.
- Implementation is adopted prospectively.

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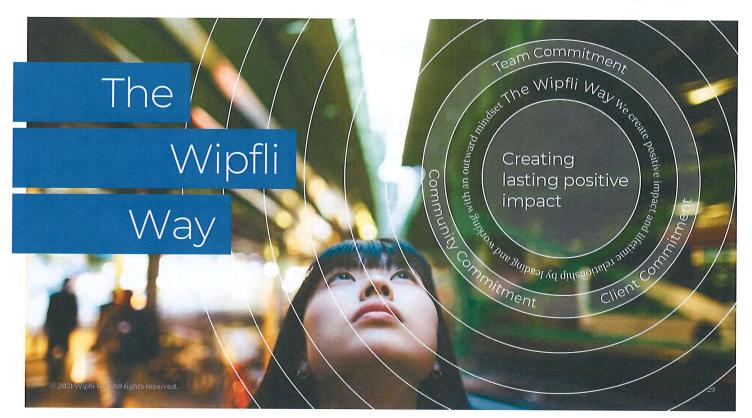
# Thank You

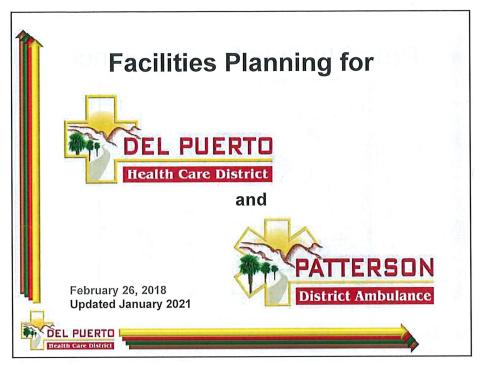
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509.232.2711

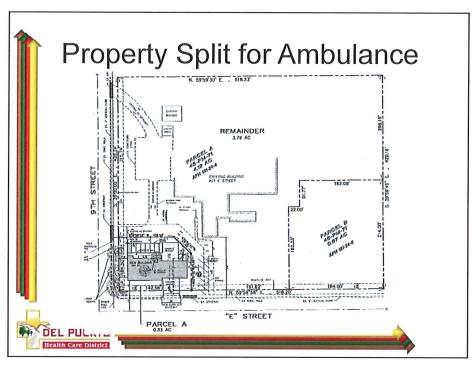
Jeff Johnson, CPA

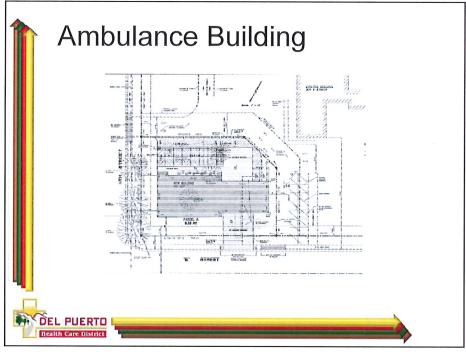
Partner, Healthcare Practice jjohnson@Wipfli.com 509.232.2498

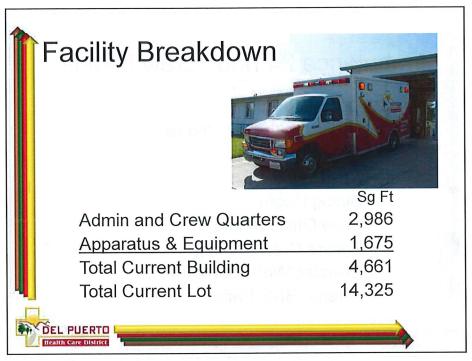






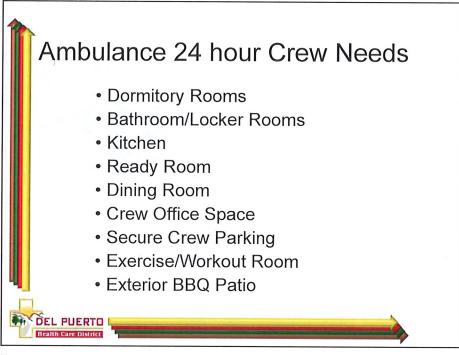




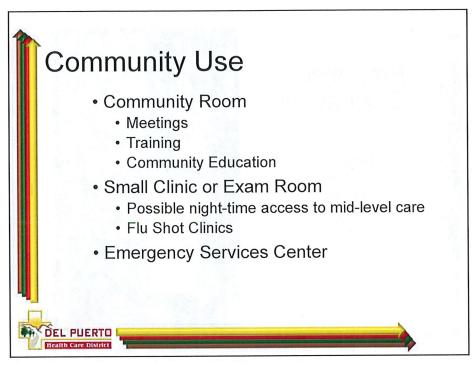


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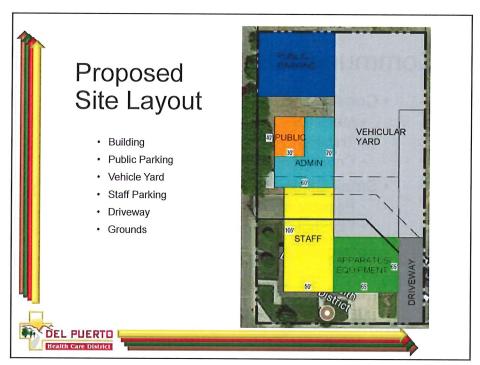




# Equipment & Office • Apparatus Bays • Medication / Medical Supply Room • Medical Waste Room • General Storage • Ambulance Offices (2) • District Offices (5) • Record / office supply room • Staff break room • Bathrooms – handicapped accessible.

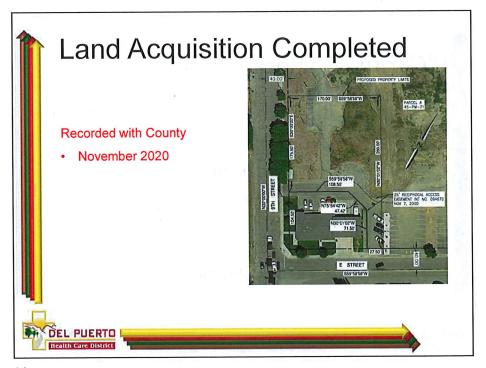


Islia Avena	
blic Areas	1,238
ministrative Areas	3,019
ew Areas	5,131
paratus / Equipment Area	2,049
tal Building	12,262
	ew Areas paratus / Equipment Area

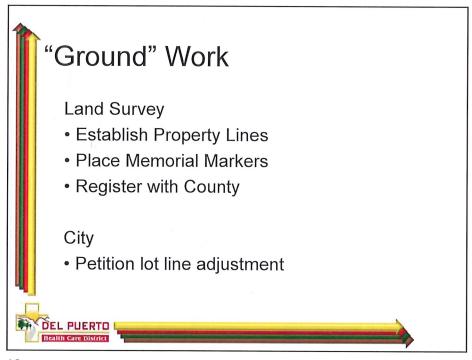


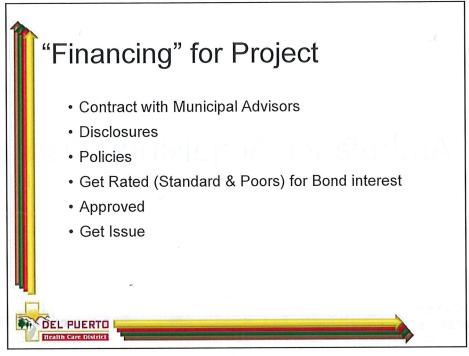


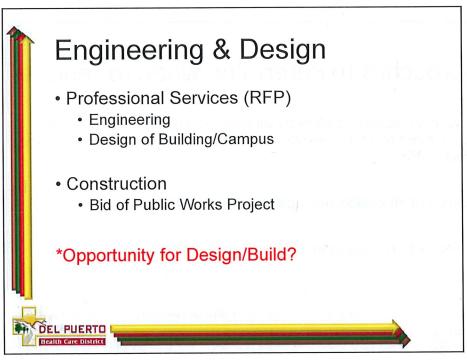




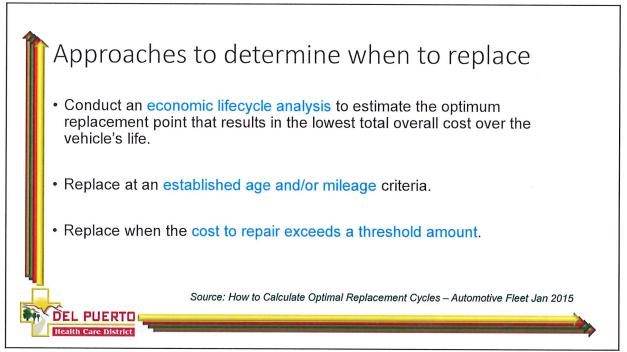


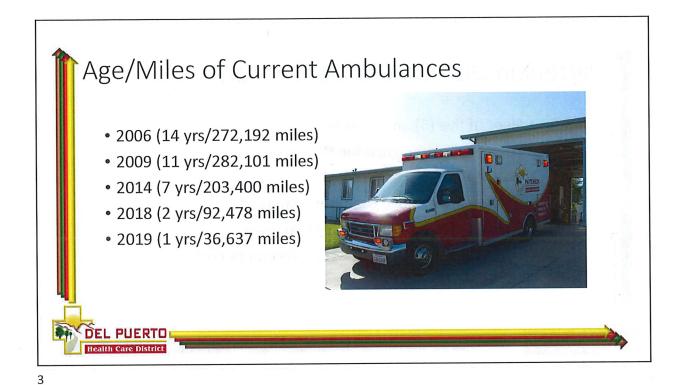






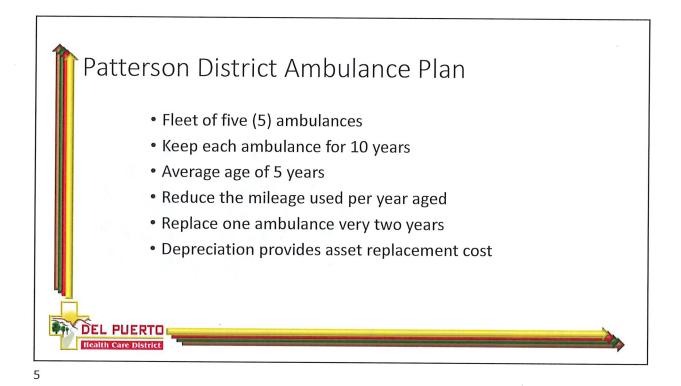






Miles to End of Life

• 2006 (146,754)
• 2009 (64,261)
• 2014 (46,600)
• 2018 (157,522)
• 2019 (213,363)



Mileage Plan to Optimize Use **FYE** 2003 ('19) 2014 2006 2018 2019 2021 Age 18 yo 6 yo 15 yo 3 yo 12 yo 1 yo 0 yo Fiscal Year 2002 box 2003 box End 2006 box 1999 box 2018 box 2019 box 2021 box 12/31/2020 Disposed 203,400 272,192 282,101 92,478 36,637 2021 7/1/2021 10,000 20,000 25,000 30,000 New 2022 5,000 15,000 20,000 25,000 35,000 2023 7/1/2023 10,000 20,000 25,000 30,000 2024 25,000 5,000 15,000 20,000 2025 7/1/2025 10,000 20,000 25,000 2026 5,000 15,000 20,000 2027 7/1/2027 10,000 20,000 2028 5,000 15,000 2029 7/1/2029 10,000 2030 5,000 2031 7/1/2031 DEL PUERTO

